



girl scouts  
heart of the south



annual report  
2013-2014



## Girl Scout Promise

On my honor, I will try:  
To serve God and my country,  
To help people at all times,  
And to live by the Girl Scout Law.

## Our Mission

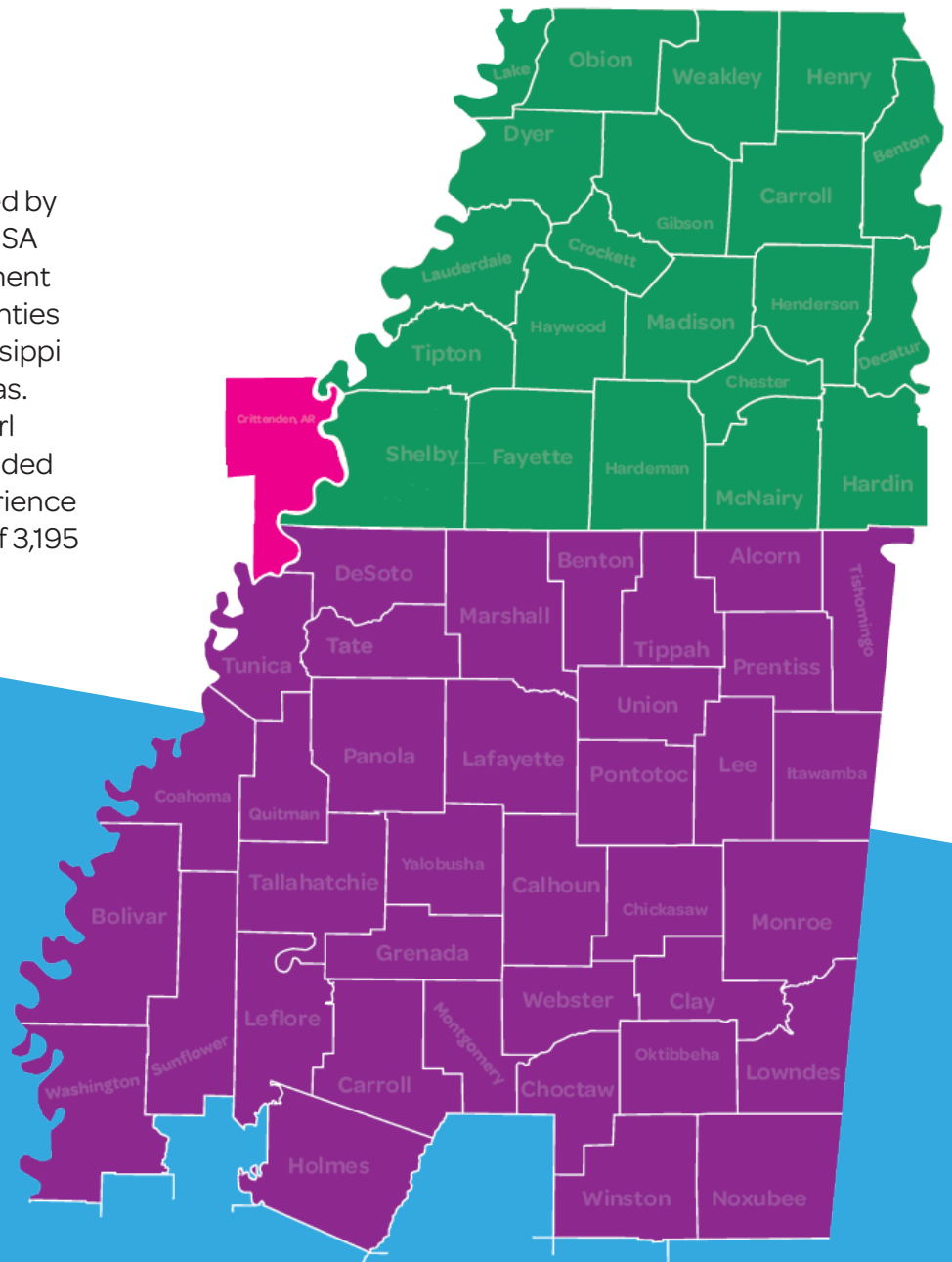
Girl Scouting builds girls of courage, confidence and character, who make the world a better place.

## Who We Serve

Girl Scouts Heart of the South operates as an independent, nonprofit organization chartered by the national Girl Scouts of the USA to provide leadership development opportunities for girls in 59 counties in west Tennessee, north Mississippi and Crittenden County, Arkansas. During fiscal year 2013-2014, Girl Scouts Heart of the South provided the Girl Scout Leadership Experience to 9,377 girls through the help of 3,195 adult members.

## Girl Scout Law

I will do my best to be  
honest and fair,  
friendly and helpful,  
considerate and caring,  
courageous and strong, and  
responsible for what I say and do,  
and to  
respect myself and others,  
respect authority,  
use resources wisely,  
make the world a better place, and  
be a sister to every Girl Scout.







Rancheros summer resident camp session at Kamp Kiwani.

## Financial Statement

September 30, 2014

### Assets

Cash and cash equivalents.....	\$2,963,411
Funds held for others.....	\$3,383
Investments .....	\$807,328
Accounts Receivable .....	\$22,803
Promises to Give.....	\$207,381
Inventories.....	\$151,827
Prepaid Expenses .....	\$5,913
Land, Building and Equipment...	\$2,780,829
<b>Total Assets.....</b>	<b>\$6,942,875</b>

### Liabilities

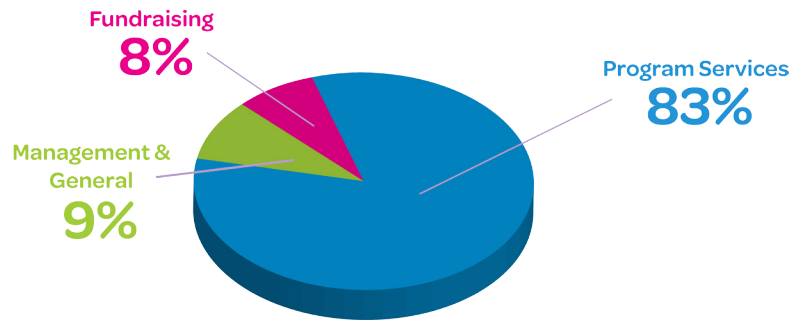
Accounts Payable .....	\$172,032
Funds held in trust for others.....	\$3,383
Deferred Revenue.....	\$77,012
Sales Tax Payable .....	\$41,394
Notes Payable.....	\$1,355,624
<b>Total Liabilities.....</b>	<b>\$1,649,445</b>

### Net Assets

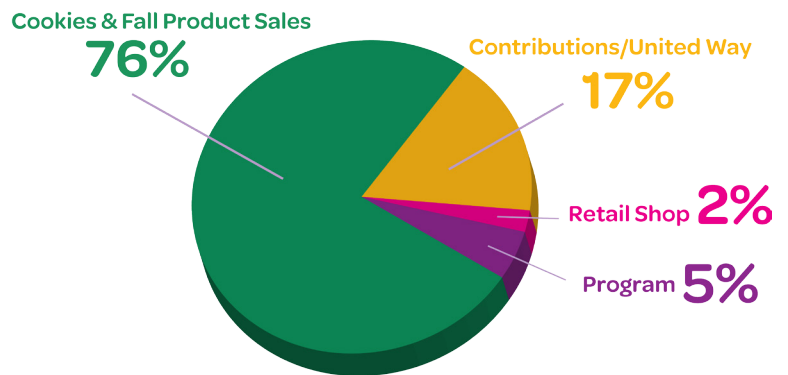
Unrestricted.....	\$5,019,370
Temporarily Restricted .....	\$286,624
Permanently Restricted.....	\$26,369
<b>Total Net Assets.....</b>	<b>\$5,332,363</b>

**Total Liabilities and Net Assets \$6,981,808**

## Expenses



## Income



Financial statement and audit prepared by Alexander Thompson Arnold.

# annual giving

Oct. 1, 2013 - Sept. 30, 2014

## Daisy Society

\$0-\$249

Mary Lou Adams  
Airways Optimist Club  
Elena G. Akin  
Velma R. Akins  
Martha and Jimmy Allen  
John Anderson  
Kashontaka D. Anderson  
Melissa Anderson  
Sonia Anderson  
Jonathan Andrews  
Madhuri Annam  
Turner and Sybil Arant  
Wendy Ashcroft  
Virginia Ashworth  
Julie Austin  
Robert Y. Awh  
Christy and Paul Baioni  
Angela Baker  
Nancy J. Balazadeh  
Caroline M. Barnett  
Sherry Springer Bartholow  
Sunny Beatley  
Mary S. Beck  
Carmen Blair  
Jim Blair  
Ed Bledsoe  
Jean C. Brammer  
Brayton Foundation  
Billy H. Breland  
Mary and Henry Boothe  
Jodie L. Bowden  
Angela Brown  
Brooks Brown  
Judy and James Brown  
Shenina Brown  
Sean Bryant  
Bryants Chapel Charity  
Dorothy D. Bryce  
Dorothy Burdeshaw  
Cynthia Burks  
Lil Burroughs  
Francis Butler  
Shelly Butterfield  
Ann Canty  
Camille Caples  
Theresa M. Carayiannis  
Anna E. Cardona  
Jolene E. Carillo  
C.T. Carley  
Mona Castle

Venus Chaney  
Cheryl Chapman  
Chickasaw Development  
Foundation  
Cherry Childs  
Paula M. Cima  
City of Bells  
Marshall Clark  
Meredith and Alan Clark  
Pamela Z. Clary  
Hillary Clemons  
Rob Cohn  
Kristi and Keith Collins  
Myra and Bill Collins  
Combined Federal Campaign  
of Greater Mississippi  
Hal and Sybil Cook  
Shannon Cook  
Janet Cooper  
Caroline Coram  
Roberta Corliss  
Dorothy Covington  
Karen Craig  
Jacob S. Cristil  
Frank Crump  
Tonya Culver  
Peggy Daniel  
Natal D'Auregeau  
Brittan and Scott Davis  
Brenda Davis  
Rosalind Davis  
Lakecha A. Davis  
Bobby and Eleanor Dean  
Shelia B. Deaton  
Carrie Zende Del  
Jeremy L. Deming  
Catherine Dieter  
Jennifer Dodrill  
Jerra Dodson  
Chandra J. Donald  
Kynis Douglas  
Deborah S. Downes  
Pam Drew  
Harry and Cornelia Durham  
Michalyn Easter  
Norman S. Easterbrook  
Sally Evans  
Irene Faile  
Gearldene B. Feltus  
Shannon and Lee Ferguson  
Michael Foley  
Ricky D. Foppiano  
Suzanne H. Forsythe

*Girl Scouts Heart of the South appreciates the gifts made by individuals, corporations and foundations that share our desire to build girls of courage, confidence, and character, who make the world a better place.*

Friends of the Family of  
Herman P. Markell  
Don and Mary Ann Fruge  
James T. Galyon  
Catherine Gammill  
GE United Way Campaign  
Tedra and Thomas Gee  
Whitney Strong Getman  
Nikoya M. Gillespie  
Girl Scout Troop #10338  
Girl Scouts of Eastern  
Pennsylvania Inc.  
Adriana Gnant  
Deborah and George Gompf  
Margie Grantham  
Greenwood Rotary Club  
Rich Griffith  
Ronny Guest  
Christopher B. Hampton  
Allison Handwerker  
Mark D. Harkison  
JJ Harris  
Attamara S. Hayes  
Jason Henry  
The Hickory Pit  
Pamela Hines  
Max D. Hipp  
Edith Heller  
Mr. William Hobbs and Mrs.  
Annie E. Hobbs

Krista L. Hogan  
Frank and Pamela Horrell  
Tim Howell  
Judy and Jerry Huff  
Emilie Hutcheson  
IBM Employee Services  
Center  
Jody Jackson  
Sabrina Jackson  
Jackson Woman's Club  
Beatrice and Daniel Johnson  
Barbara and Philip Jones  
Dewey Jones  
Charles Jose  
Brenda Drew Joyner  
Marjorie Kagoo  
King Tire Company  
Kiwanis Club of Martin,  
Tennessee  
Gloria and J.L. Kellum  
Melanie Kerr  
Margaret E. King  
M. Christy and B.W. Knapp  
Angie Kobiela  
Melanie B. Ladner  
Ronja S. Lancaster  
Jayn and Rich Lando  
Scott and Kathy Ledbetter  
Theresa Lemley  
Rebecca Lesley-Paulk  
Lindenwood Troops  
M. Hunter and Ruth Arnold  
Charitable Trust  
Myra Little  
Kinyon Love  
Amanda Maas  
Lois L. Macklin  
Frances W. Manley



Girls enjoy spending a day at camp with their Favorite Guy. Are you *Man Enough to be a Girl Scout?* Join the campaign.





Mary Beth Marchbanks  
 Albert E. Markham  
 Jamie J. Maroney  
 Debra and David Martin  
 David K. Martin  
 Renee Martin  
 Jeff and Sherri Massey  
 Tina B. McClellan  
 Aron McCorkle  
 Kathy and Michael McCoy  
 Alexis McCutchen  
 Willie L. McDaniel  
 Leisa S. McElreath  
 Lynn and Joseph McGee  
 Dorothy and Albert McRae  
 Harrison D. McIver III  
 Ramsey Meadows  
 Patricia and Bergen Merrill  
 Mid-South Farmers  
 Cooperative  
 Kelly L. Miller  
 Nancy and Robert Miller  
 Melisa Moore  
 Michelle Moore  
 Lee Morriss  
 Nancy C. Moser  
 K. L. Mozingo  
 Margaret Anne and Steve  
 Murphy  
 Devin K. Murry  
 Tosca Nance-Jones  
 Marty O. Nichols  
 Marilyn Norfolk  
 Renee Norman  
 Mr. and Mrs. Tommy Norris  
 Ann Odom  
 Optimist Club of Paris - Youth  
 Fund  
 Christean B. Outlaw  
 Oxford Lafayette Chamber of  
 Commerce  
 Oxford Rotary  
 Deanie Parker  
 Marilyn Parker  
 Sam Parker, Trustee  
 Anne and Jas. Pate  
 Jigneshkumar J. Patel  
 Ida S. Pernel  
 Melanie G. Phillpot  
 Lynn Pierce  
 Pilot Club of Houston  
 Kathryn H. Plants  
 Dianne and Stuart Polly  
 Jody L. Poole  
 Fabayo Powell  
 Mary Powers  
 Pat Prahalathan  
 George Price  
 Norie Pride  
 Lori Quarles

Quota International Club of  
 Paris  
 James and Virginia Rainer  
 Missy and Jim Rainer  
 McNeal & Randall  
 Bill and Abi Rayburn  
 Janis J. Reidy  
 Charlesella Renfro  
 William M. Reynolds  
 Becky Rice  
 Lester Risner  
 Sharon and Mike Ritz  
 Michelle Rivers  
 Donald L. Roberts  
 Jan Robertson  
 Joycelyn Robinson  
 Annie M. Roby  
 Nancy and M. Murr Rockstroh  
 Joann Rogers  
 Mary E. Rogers  
 Nonnezoshie M. Rogers  
 Holly Ruff  
 Jack Russell  
 Linda Safford  
 Wendy M. Sanderson  
 Chuck and Anedra Schadrack  
 Dr. M. Sandra Scurria  
 C. E. Sharp, Jr  
 Jean M. Shaw  
 Mae Frances Shelby  
 Evonne T. Siemer  
 Toulasone Sivilay  
 David L. Small  
 Francis Smith-Brown  
 Carey and Jeff Snyder  
 Martha J. Stark  
 Starkville Women's Club  
 Carol Starr  
 Sara A. Stephens  
 Tracy M. Stone  
 Janet Stone-Wade  
 Ivey Swan  
 Sweet Magnolia Ice Cream  
 Kristina L. Tackitt  
 Johnice L. Taylor  
 Steve Taylor  
 Rhonda Tennyson  
 Kathleen Terry-Sharp  
 Amy Thomas  
 Beena Thomas  
 Richard K. Thomas  
 Melanie Thompson  
 Alicia C. Tilley  
 Deborah D. Tipton  
 Michael J. Tomes  
 James and Katherine Trainor  
 Barbara Tucker  
 Tunica County Women's Club  
 Tupelo Cupcakes, Inc.  
 United Funeral Service, Inc.



Girl Scouts honor veterans by placing flags on graves at West Tennessee Veterans' Cemetery.

United Way of Southeastern  
 Pennsylvania-Donor  
 Designated  
 University of Mississippi  
 Foundation  
 Andrea Valenzuela  
 Jules and Ann Wade  
 Courtney H. Wages  
 Hal Walker  
 Raleigh Walker  
 Jeffrey Wallace  
 April N. Walls  
 Qiana C. Walls  
 Marianne and Ron Walter  
 Biyanka Wanigasekara  
 Brian Warmbrod  
 Kathryn Ward  
 James and Betty Warner  
 Margaret Warnock  
 Alicia Washington  
 Kathleen R. and William A.  
 Webb  
 Julius Weiss  
 Melissa White  
 Mel and Lewis Whitfield  
 Deborah and Robert Wiley  
 Gail Wilkins  
 Sarah L. Wilkinson  
 Sena A. Williams  
 Williamson County United  
 Way  
 Gregory Wilson  
 Sherry J. Whitten  
 Krisen Wright  
 Younger Foundation  
 Ketan Zalawadia  
 Deborah Zanot  
 Victor L. Zitta

### Savannah Society

\$250-\$499

Diana L. Anderson  
 Mr. and Mrs. Kirk Bobo  
 Rick Bollinger  
 Boyle Investment Company  
 CREATE Foundation  
 Direct TV Matching Gift  
 Center  
 Exchange Club of Columbus  
 Laura Faddah  
 FNB Oxford  
 Lori L. Gilmore  
 Great Oaks Foundation  
 Bill and Carol W. Hall  
 Leonie and Mike Hefley  
 Jane and Robert Jones  
 Susan Kenny  
 Milton E. Magee  
 Kitty and James Mann  
 Martin Rotary Club  
 Mary Monk-Tutor  
 Mary and Steven Murphy  
 The Oxford Eagle, Inc.  
 Lt. Col. Nancy Lee G. Peterson  
 Pilot Club of Starkville  
 Dr. and Mrs. Charles Plesofsky  
 Kristen Posey-Russell  
 Michele Rackley  
 Renasant Bank  
 Rachael Shedaker  
 Ginny Szalay  
 Wal-Mart Bolivar #466  
 Wal-Mart Jackson TN # 335  
 Wal-Mart Jackson TN #393  
 Wal-Mart Milan TN #104  
 Melinda White  
 Morgan Winter  
 Zonta Club of Memphis

## Pearl Society

\$500 - \$999

American Woodmark Foundation  
Dr. Carnita F. Atwater  
Gail B. Bishop  
Karen Bowyer  
Cummins Business Services  
Ted B. Donaldson  
Esperanza Bonanza  
Freddi and Joel Felt  
Gigi's Cupcakes of Midtown  
Vivian Hawkins  
Amanda Herche  
Susanne Hiegel  
International Paper Company  
Inventory Locator Service, LLC  
Alexa N. Ivancic  
Jenny H. Jones  
Lydia Jones  
JWB Properties LLC  
Kroger Administrative Office  
Jane E. Laberge  
Lichterman Loewenberg Foundation  
Dr. Alys H. Lipscomb  
Lola H. Llewellyn  
The LPGA Foundation  
Max B. Ostner, Sr. Endowment Fund  
Deborah and David Moore  
Jerry and Nina Patton  
Lori Patton  
Lesley Richardson  
Robert L. Howell Foundation  
Francis Rushing  
Charles and Jane Slatery  
Mr. and Mrs. Ham Smythe III  
Nancy Walczyk  
Wal-Mart Distribution Center # 6072  
Wal-Mart Foundation  
Wal-Mart Holly Springs #303  
Wal-Mart Millington # 94  
Barbara and Lewis Williamson

## 1912 Society

\$1,000 - \$2,499

Albert Jay Martin Family Foundation  
American Snuff Company  
Sally D. Banks  
Patty P. Bladon  
Peggy and Eric Butze  
Canadian National Railway Company  
Cargill Incorporated  
Chickasaw County Board of Supervisors  
Nancy C. Cochran  
Collierville Community Fund  
Bill Emerson  
Rosemarie Fair  
Gentiva  
Grace Hutchinson  
Jesco, Inc. Construction  
Kiwanis Club of Tupelo  
The Knapp Foundation, Inc.  
Mr. and Mrs. William Loewenberg  
Georgia McPeak  
Pat L. Moody  
Lyle E. Nelson  
Raymond James Financial  
Regions Financial Corporation  
Dr. Janet Scott  
Vicki and Harry Sneed  
Tennessee Titans Foundation  
Tupelo Rotary Club  
Wal-Mart Collierville #175  
Wal-Mart Grenada MS #1074  
Wal-Mart Oakland #4533  
Wal-Mart Starkville #112  
Susan and Bill Watkins  
Sheila Whalum  
Angela and Daemon Woods  
Brian Bendersky and Anne Wulff

## Gold Society

\$2,500 - \$4,999

AutoZone  
Elizabeth C. Barnett  
Mr. and Mrs. David Garson  
Frances G. Hutchinson  
Mr. and Mrs. David B. Jones  
Susan G. Komen  
Peyback Foundation  
Theodora Trezevant Neely Special  
Endowment Fund

## Trefoil Society

\$5,000+

Brown Missionary Baptist Church  
Buckeye Technologies Inc.  
City of Tupelo  
E. Rhodes & Leona B. Carpenter Foundation  
FedEx Services  
Fred and Doris Feder  
FNC, Inc.  
Girl Scouts of the USA  
International Paper Foundation  
Stephen P. Bratkowski Memorial Fund  
Motor Engineering & Manufacturing North  
America, Inc.  
United Way of the Mid-South-Donor Choice  
West Tennessee Healthcare Foundation  
Women's Foundation for a Greater Memphis



Girl Scouts Heart of the South is thankful for the partnership with United Ways across our region. Programs for girls, financial aid and volunteer development are supported through United Way allocations and individuals' Donor Choice designations.

## Juliette Gordon Low Society

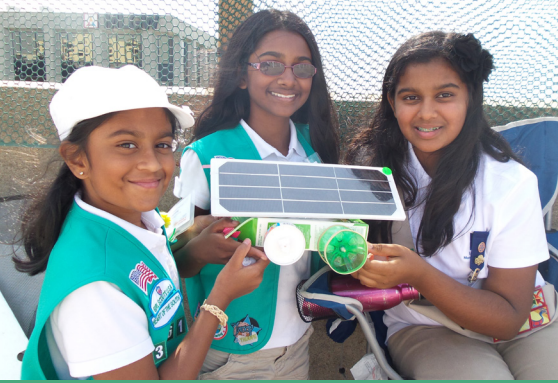
The Juliette Gordon Low Society honors donors who have included the council in their will or estate plan, or who have made a planned gift to the council during their lifetime. Girl Scouts Heart of the South wishes to acknowledge and thank each member of the Juliette Gordon Low Society:

Dianne Belk  
Lawrence Calder  
Nancy Cochran  
Pat Moody

Anonymous  
Anonymous  
Elizabeth Upchurch  
Alyce Lipscomb

Thank you to:

United Way of Cleveland-Bolivar  
United Way of Corinth & Alcorn County  
United Way of Leflore County  
United Way of Lowndes County  
United Way of the Mid-South  
United Way of North Central Mississippi  
United Way of Northeast Mississippi  
United Way of Oxford-Lafayette County  
United Way of Washington County  
United Way of West Point/Clay  
United Way of West Tennessee



Girl Scouts from Troop 13361 in Cordova designed a solar powered car for the *A Blazin' Car Race* hosted by Memphis Light Gas and Water. *Team Sunshine* won the award for Best Use of Recycled Materials.

## gifts in kind

Abby Agbetoyin  
Julie Austin  
The Blue Lark  
Chick-Fil-A Oxford  
David Collier  
Collierville United Methodist Church  
Emileigh's  
Alice Faherty  
Sharon Febo  
FedEx Services  
Ginger Ferrell  
FYM Orthodontics, PC  
Halon's Day Spa  
Marietta Haywood  
Crystal Hernandez  
The J. E. Neilson Co.  
The Kaleidoscope & Chique  
Katherine Beck, Inc.  
Margaret E. King  
Lammons Fine Jewelry

The Lily Pad  
Loden Development Inc.  
Mama Jo's Country Cookin  
McAlister's Deli  
MariLynn McCloskey  
James McElroy  
Mimosa Flower and Gifts  
Mt. Carmel Missionary Baptist Church  
Newk's  
Oby's  
Oxford Catering Company / Panini Deli  
Oxford Floral  
Latonya Peoples  
Betty N. Pinegar  
Raymond James Financial  
Rushing Crane Service  
S & J Art Gallery  
Melanie Schild  
Southwest Airlines Co.  
Tallahatchie Gourmet  
Kathy Thurmond-Edwards  
Turkoyz  
David E. Vance  
Susan Vance  
Warehouse 605  
Kathleen R. Webb & William A. Webb  
Angela H. Woods

## Trefoil Leadership Society

Honoring cumulative gifts from donors who support Girl Scouts for multiple years.

### Leadership

\$5,000-\$9,999

AutoZone  
Sharion and Randy Aycock  
Bancorp South  
Elizabeth and Staley Cates  
Chickasaw County Board of Supervisors  
Nancy C. Cochran  
Cummins, Inc.  
Elvis Presley Charitable Foundation  
Exchange Club of Columbus  
Pamela and Thomas Evans  
Freddi and Joel Felt  
Mr. and Mrs. David Garson  
Gigi's Cupcakes of Midtown  
Hyde Family Foundations  
Mr. and Mrs. David B. Jones  
Kiwanis Club of Tupelo  
Emily LaRue  
Mr. and Mrs. William Loewenberg  
Memphis Light Gas & Water  
William B. and Abi Rayburn  
Regions Financial Corporation  
Roy Blackwell Enterprises  
Tennessee Valley Authority  
Toyota Motor Manufacturing, MS, Inc.  
Vital Marketing, Inc.  
Susan Wang  
Angela and Daemon Woods  
Brian Bendersky and Anne Wulff  
Zonta Club of Memphis

### Platinum

\$10,000-\$24,999

American Snuff Company  
Sally D. Banks  
Baptist Memorial Health Care Corporation  
Elizabeth C. Barnett  
Children's Foundation of Memphis  
City of Memphis  
City of Tupelo  
Community Foundation of Greater Memphis  
CSX Transportation  
E. Rhodes & Leona B. Carpenter Foundation  
Entergy Mississippi, Inc.  
FNC, Inc.  
Foundation for the Mid-South  
Furniture Brands  
Frances G. Hutchinson  
International Paper Foundation  
Junior League of Memphis  
Kappa Delta Sorority  
The LPGA Foundation  
The Medtronic Foundation  
Pat L. Moody  
Payback Foundation  
Tennessee Titans Foundation  
Theodora Trezevant Neely Special Endowment Fund  
Thomas W. Briggs Foundation, Inc.  
Toyota Motor Engineering & Manufacturing North America, Inc.  
TransCanada Corporation  
Valero Memphis Refinery  
Wal-Mart Foundation

### Emerald

\$25,000-\$49,999

Assisi Foundation of Memphis, Inc.  
Brown Missionary Baptist Church  
Buckeye Technologies Inc.  
Fred and Doris Feder  
First Tennessee Foundation  
Pyramid Peak Foundation  
West Tennessee Healthcare Foundation

### Diamond

\$50,000+

FedEx Services  
Girl Scouts of the USA  
Plough Foundation  
Stephen P. Bratkowski Memorial Foundation  
Elizabeth Upchurch  
Women's Foundation for a Greater Memphis