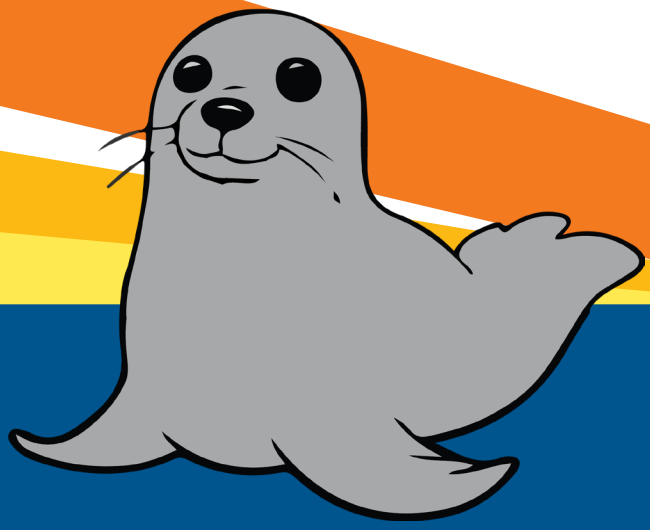
girl scouts
heart of the south

2022 FALL PRODUCT PROGRAM FAMILY GUIDE

GO BRIGHT Ahead



WELCOME TO OUR ANNUAL FALL PRODUCT PROGRAM!

This short, fun and engaging program is a great way for girls to learn important life skills and to earn money for their Girl Scout activities early in the troop year.

The nuts and candy are delicious and designed specifically for the Girl Scouts, and the magazine program is a great opportunity to renew existing subscriptions or suggest friends and family try out new magazines they've been considering while supporting Girl Scouts.

One of the most important elements of the program is the opportunity for girls to set and achieve goals while earning money for troop activities. Like the iconic Girl Scout Cookie Program, the Fall Product Program teaches important life skills including goal setting, decision-making, money management, people skills, and business ethics.

Thank you for supporting your girl and Girl Scouts by participating in the Fall Product Program. Every dollar raised stays right here in your local council to provide quality council events, provide training for volunteers, maintain our camp properties and provide service to our members.

TAKE ORDERS ONLINE!
SEND EMAILS TO FAMILY AND FRIENDS.
NO DELIVERY.
NO MONEY TO COLLECT.
SELECT YOUR REWARDS.

TROOPS EARN AT LEAST **17%** OF ALL ITEMS SOLD!

www.girlscoutshs.org 800.624.4185

MEET THE MERCHANDISE

MAGAZINES

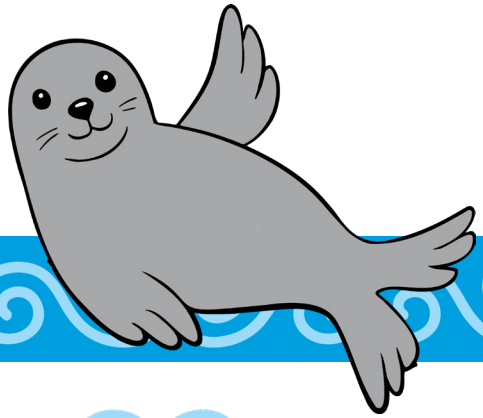
Customers will enjoy browsing through their favorite titles and selecting subscriptions of the most popular paper and digital magazine titles at a drastic savings from newsstand prices.

Publications are available for customers to purchase online.

NUTS & CANDY

Customers can select from a large variety of premium chocolates, gourmet candies, nuts and snack mixes.

Paper order forms have a limited variety of items offered, but customers can log on to see additional nut and candy items offered through the M2 Online System.



FAMILY CHECKLIST

- ☐ Make sure your Girl Scout is registered for the 2022-2023 Girl Scout year.
- ☐ Turn in the Caregiver Permission and Responsibility Form to your Troop Leader/Troop Fall Product Manager (TFPM).
- ☐ For quick reference later, fill in the name and contact information for your Girl Scout's Troop Fall Product Manager below.
- ☐ Starting Saturday, September 10, help your Girl Scout with her sales by going online and/or using the order card.
- ☐ Enter any in-person nut & candy orders in your girl's online account by midnight on Friday, October 14.
- ☐ If your Girl Scout reaches a recognition level with a choice (see the order card), make sure that choice is selected in the girl's online account or inform your troop volunteer. If no choice is made, the default choice at that level will be given.
- ☐ Pick up nut & candy orders from your troop and deliver to customers in mid-November.
- ☐ Turn in any remaining money due to the Troop Fall Product Manager.
- ☐ Continue with online sales through November 30 at midnight.
- ☐ Celebrate a job well done!

Troop #: _____

Troop Fall Product Manager: _____

TFPM Email: _____

TFPM Phone: _____

OUR MASCOT

MEET OUR 2022 FALL PRODUCT PROGRAM MASCOT:

THE HAWAIIAN MONK SEAL

FUN FACTS!

Hawaiian monk seals can grow up to 7 feet long and can weigh as much as 600 lbs.

These seals are found on the main and Northwestern Hawaiian Islands. They live in warm, subtropical waters and spend two-thirds of their time at sea.

They can dive more than 1800 feet deep, the length of FIVE football fields, but prefer to swim in shallow waters of 200 feet or less.

They love to sleep on the beaches for days at a time.

Earn rewards for your participation!

Check the back of your nut order card and on your online site to learn more about all of the rewards you can earn.

girl scouts heart of the south | M2 Media

GO BRIGHT Ahead

Earn two personalized patches with your name and avatar!
See how to earn both patches below.

Earn theme patches

They fit together!

Personalize your patch by choosing from two scenes – paddle boarding or snorkeling.

You have the option to select from swim outfits or Girl Scout attire for your avatar.

Fall Personalized Patch

- Create your avatar.
- Use the "Share My Campaign." to share your online site on social media or via text.
- Send 18+ emails.
- Sell $400+ in total combined sales.

Girl Scout Cookie Crossover Personalized Patch

- Create your avatar in the M2 system
- Use the "Share My Campaign" to share your online site on social media or via text.
- Send 18+ emails during the Fall Product Program
- Sell 350+ packages of cookies during the 2023 Girl Scout Cookie Program

Go to www.gsnutsandmags.com/gshs

1 Login

Visit the website
Use the QR Code, URL above or click the link from the council website. Follow the prompts to participate in the online Fall Product Program.

Scan here and have your troop number ready!

My troop #_____

2 Create

Create your site
To customize your site, you can create an avatar that looks like you and also record a personalized message for your avatar to deliver to friends and family. Don't miss all of the ways you can earn virtual rewards when you complete various setup steps for your personalized site.

3 Share

E-mail friends and family
Your supporters will see your goal and hear your avatar deliver your special message. Friends and family can easily help you reach your goals when they shop online! Don't forget to share with friends and family on social media or you can also send them a text, with the help of a parent/adult. Please follow current GSUSA guidelines for online sales and marketing.

M2 ONLINE SYSTEM

AN EASY SYSTEM FOR ALL FALL PRODUCTS!

M2 ONLINE SYSTEM

With the M2 Online System, girls can create and customize their pages, set goals, track their progress, submit in-person nut/candy orders and select reward options, all while learning the five core skills: goal setting, decision making, money management, people skills, and business ethics.

The M2 Online System is a safe, fun and interactive website where girls can send emails to customers, earn patches, easily grow their sales and learn about goal setting through career exploration!

Throughout the M2 Online System, girls, parents and volunteers will have an easy time participating in the Fall Product Program. No items to deliver and no money to collect! Customers can easily shop for their favorite magazine and treats, place and pay for their orders all online!

Girls can send out emails to customers inviting them to shop, order and pay for their items online.

- Shipping and handling charges will apply.

THEIR EMAILS ARE SAFE WITH US. PROMISE!

Email addresses are ONLY used for this program and NEVER rented or sold!

BENEFITS OF PARTICIPATING IN THE M2 ONLINE SYSTEM:

- People receive their orders faster!
- Orders can be shipped straight to the customer!
- No need to collect money for orders.
- All major credit cards and debit cards accepted.

GIRL DELIVERED ONLINE NUT & CANDY ORDERS

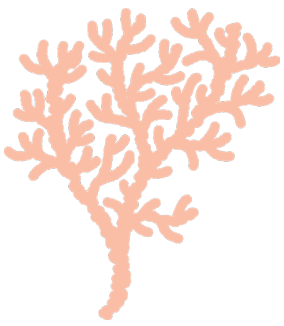
- Customers can place orders online for nuts and candy items to be delivered in person.
- Payment for "Girl Delivered" orders is collected online. **DO NOT add these orders to the girl's in-person order card totals.**
- "Girl Delivered" online orders are automatically tallied by the system and will arrive with the Service Unit/ Troop delivery between November 10-12.
- The "Girl Delivered" option is only available to customers through October 18.
- This option is ideal for family and friends who you plan to see and want to personally deliver items.

DIGITAL DAY

NOVEMBER 25

Send 18 emails through the M2 Online System to be entered to win a mystery prize.
**Of those qualifying, ten (10) girls will be drawn to win.*

Sell $20 in online sales and be entered to win $50 in Passport Bucks.
**Of those qualifying, one (1) girl will be drawn.*



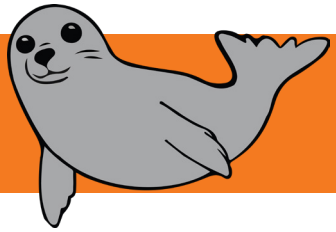
SAFETY FIRST!

The internet is an exciting place and opens up a whole new world to us. As girls explore online we want them to be safe and informed. GSUSA created the Internet Safety Pledge to be reflective of the principles outlined in The National Center for Missing and Exploited Children's Online Safety Pledge.

All girls, as well as their caregiver, must read, agree to and sign the Girl Scout Internet Safety Pledge before girls go online and participate in Girl Scout related activities. Take the pledge online at www.girlscouts.org/internetsafetypledge.

SET HER UP FOR SUCCESS

- Attend her troop's Fall Product Program training; sign and return the Caregiver Permission Form to the troop. This must be submitted before she begins selling.
- Review the Fall Product Program information together so that she understands it and help her to set her sales goal.
- Help her to set up and complete the M2 Online System. Show an interest in her efforts, help her to think of prospective customers, and perhaps practice her "sales pitch" with her.
- Help her to meet her deadlines by taking orders no earlier than September 10 and submitting her Fall Product orders by the dates set by her Troop Fall Product Manager.
- Promptly pick up her nut & candy order and assist her in the delivery of orders to her customers.
- Submit full payment for all nut and candy orders on the dates set by her troop.



SELLING IN PERSON

People love to support Girl Scouts! If your girl wants to take in-person orders she can use the Nut & Candy Order Card to take orders from customers.

Girls can submit their orders online, or submit the "Nut Order Form" or the Girl Order Card Summary (found in this booklet) by the deadline set by your Troop Fall Product Manager. Deliveries will be made to Service Units/ Troops between November 10-12. Once girls receive their product, they can immediately begin delivering items and collecting payment.

All Products are NON-REFUNDABLE. Damaged items can be exchanged at your local council leadership center.

GIRL SCOUT SAFETY

- Have your Girl Scout wear her vest, pins, or Girl Scout shirt when selling – something that will identify her as a Girl Scout!
- Never let her sell alone – always have an adult with her.
- Do not go out near or after dark.
- Never, for any reason, approach a parked automobile.
- Never enter a home when asking for orders. If invited to go in, politely refuse and explain that it is against the Girl Scout safety rules for you to go into anyone's home.

TROOP-TO-TROOPS

SUPPORT MILITARY TROOPS BY SELLING TROOP-TO-TROOPS NUT & CANDY ITEMS TO YOUR CUSTOMERS.

Girl Scouts Heart of the South has partnered with Soldiers' Angels to ship nut items to military troops.

Customers can simply select Troop-to-Troops Military "Thank You" Orders on the order card, and order the quantity they want, all at $6 each.

It's a great way to grow nut sales and support our military troops!

Girls that sell 5 Troop-to-Troops Military "Thank You" orders qualify for the "Care to Share" Patch.

PASSPORT BUCKS

A GREAT WAY TO PAY FOR YOUR GIRL SCOUT EXPERIENCE!

Passport Bucks are a great way to finance your Girl Scout adventures. Participate in the Fall Product Program and select Passport Bucks to pay for council events and trips, next year's membership, Girl Scout gear in our store, or even summer camp!

Then participate in the Girl Scout Cookie Program starting in January to keep earning more Passport Bucks to help pay for your adventures!

Passport Bucks may be used to pay for: council activities, membership dues, council travel opportunities, summer camp, and for Girl Scout uniforms, badges, patches and other Girl Scout gear at the Trefoil Trunk council shops and at camp trading posts. Passport Bucks may not be cashed for "real money," have no value outside of Girl Scouts Heart of the South, and expire on 9/8/2023.

GIRL SCOUTS:

Never miss an opportunity to reach customers with this customizable door hanger! Print off on card stock, fill in, cut out and take with you as you set off in your neighborhood. Please secure the door hanger order card to the customer's door. Do not place on windshields or in other places where it might unintentionally create litter.

ORDERING IS EASY!

Visit My Online Store:

_____
M2OS URL

These, plus more delicious treats are available online!

Qty	$ Each	Ext. $	Product
	$11		A. Honey Roasted Mixed Nuts
	$10		B. Deluxe Pecan Clusters - Holiday Tin
	$9		C. Chocolate Covered Almonds
	$8		D. Whole Cashews
	$8		E. English Butter Toffee
	$7		F. Caramel Apples
	$7		G. Deluxe Pecan Clusters
	$7		H. Peanut Butter Trail Mix
	$7		I. Chocolate Covered Raisins
	$7		J. Sweet & Salty Mix
	$7		K. Dulce De Leche Owls
	$7		L. Peanut Butter Bears
	$6		M. Fruit Slices
	$6		N. Cranberry Nut Mix
	$6		O. Honey Roasted Peanuts
	$6		P. Hot Cajun Crunch
	$6		Q. Troop-to-Troops Military Orders
			TOTAL

Don't forget to order your favorite magazine subscription **in my online store!** Digital versions available.

My Goal Is: _____

Orders Due By: _____

Email Order To: _____
PARENT/GUARDIAN EMAIL

Call In Your Order: _____
PARENT/GUARDIAN PHONE

When placing an order by email or phone, provide your name, street address, city, phone number, email address and variety and quantities of each item, so your Girl Scout can make arrangements to deliver your order in a timely manner! **Pay upon delivery or pay online at the Girl Scout's URL.**

THANK YOU FOR YOUR SUPPORT!

girl scouts heart of the south

Learn more about Girl Scouts at www.girlscoutshs.org.

SORRY I MISSED YOU!

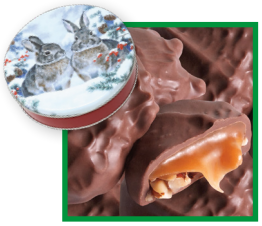
Hi! My name is _____
FIRST NAME ONLY

and I am with Girl Scout Troop _____.

I am selling delicious nuts and candy, along with magazines to fund my Girl Scout experience. Funds raised help pay for troop supplies, badges, event fees, outdoor experiences and more. PLUS, 100% of proceeds stay local to help make our community a better place.

Would you like to make a purchase and support Girl Scouts?

HERE ARE MY RECOMMENDATIONS:



Deluxe Pecan Clusters, Holiday Tin $10
Our number one seller in a festive holiday tin!

Peanut Butter Bears $7

Whole Cashews $8

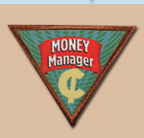
Hot Cajun Crunch $6

Chocolate Covered Almonds $9

Honey Roasted Peanuts $6

English Butter Toffee $8

EARN YOUR FINANCIAL LITERACY BADGES WITH THE FALL PRODUCT PROGRAM!

GRADE LEVEL	BADGE	WHAT GIRLS LEARN
daisies		**Money Counts** Money Basics - recognizing different coins and bills and know what they're worth.
		Making Choices The difference between needs and wants, how to save for something they want, and how to help others with what they need.
brownies		**Money Manager** How much common items cost and how to make change.
		Philanthropist Philanthropy basics, including how to help others by giving money, items, or time.
juniors		**Business Owner** The basics of running a business - coming up with a business idea, offering great customer service, and doing consumer research.
		Savvy Shopper An advanced look at "needs vs. wants" that include figuring out what triggers their "wants" and making a savings plan.
cadettes		**Budgeting** How to create a budget that reflects their values.
		Comparison Shopping How to be a safe and savvy shopper online.
		Financing My Dreams How to finance their big dreams for the future.
seniors		**Financing My Future** How to build a plan for their future education, which includes researching ways to pay for it.
		Buying Power How to make big purchases that require an ongoing financial commitment (i.e. car payments, monthly cell phone charges, inc.)
ambassadors		**On My Own** How to create a "future budget" to determine the costs of living on their own.
		Good Credit How to establish good credit and compare different ways to borrow money.

2022 FALL PRODUCT GIRL ORDER CARD SUMMARY

If you have not submitted your nut card order and reward choices online, complete and submit this order form to your Troop Fall Product Manager by the deadline set. Place the total number of each item from your girl's order card in the appropriate space below. Please count carefully. You are financially responsible for all items ordered.

Girl's Name _____ *Troop #* _____

Mark girl's award choice at each level below.

$325.00 Combined Sales:

- ○ *Small Seal Plush* ○ *Glitter Keychain*

$425.00 Combined Sales:

- ○ *T-Shirt*
  (circle t-shirt size) YS YM YL S M L XL 2X 3X

$525.00 Combined Sales:

- ○ *Gel Eye Mask* ○ *$5 Passport Bucks*

$650.00 Combined Sales:

- ○ *Pencil Bag* ○ *$5 Passport Bucks*

$750.00 Combined Sales:

- ○ *Large Seal Plush* ○ *$10 Passport Bucks*
- ○ *LED Strip Lights*

$875.00 Combined Sales:

- ○ *Waterproof Dry Bag* ○ *$10 Passport Bucks*

$1,000.00 Combined Sales:

- ○ *Photo Tassel Holder* ○ *$20 Passport Bucks*

$1,250.00 Combined Sales:

- ○ *Theme Beach Towel* ○ *$50 Passport Bucks*

$1,500.00 Combined Sales:

- ○ *Monogram Mystery Box* ○ *$75 Passport Bucks*

You can now submit your nut/candy order card totals and reward selections online!

DO NOT INCLUDE ONLINE "GIRL DELIVERY" ORDERS IN TOTALS BELOW! Those orders are automatically tallied in the M2 system.

Honey Roasted Mixed Nuts –	*A* _____	*$11.00 each*
Deluxe Pecan Clusters – Holiday Tin –	*B* _____	*$10.00 each*
Chocolate Covered Almonds –	*C* _____	*$9.00 each*
Whole Cashews –	*D* _____	*$8.00 each*
English Butter Toffee –	*E* _____	*$8.00 each*
Caramel Apples –	*F* _____	*$7.00 each*
Deluxe Pecan Clusters –	*G* _____	*$7.00 each*
Peanut Butter Trail Mix –	*H* _____	*$7.00 each*
Chocolate Covered Raisins –	*I* _____	*$7.00 each*
Sweet & Salty Mix –	*J* _____	*$7.00 each*
Dulce de Leche Owls –	*K* _____	*$7.00 each*
Peanut Butter Bears –	*L* _____	*$7.00 each*
Fruit Slices –	*M* _____	*$6.00 each*
Cranberry Nut Mix –	*N* _____	*$6.00 each*
Honey Roasted Peanuts –	*O* _____	*$6.00 each*
Hot Cajun Crunch –	*P* _____	*$6.00 each*
Troop to Troops Orders –	*Q* _____	*$6.00 each*
TOTAL # OF ITEMS ORDERED –	_____	

Total # of Items at $11.00: _____ X $11.00 = $_____

Total # of Items at $10.00: _____ X $10.00 = $_____

Total # of Items at $9.00: _____ X $9.00 = $_____

Total # of Items at $8.00: _____ X $8.00 = $_____

Total # of Items at $7.00: _____ X $7.00 = $_____

Total # of Items at $6.00: _____ X $6.00 = $_____

TOTAL $_____

I accept responsibility for pick-up, delivery and full payment of product ordered. I understand that unsold or undelivered product CANNOT be returned. I understand that outstanding accounts can result in legal action and/or be turned over to a collection agency and I will be responsible for all additional legal/collection fees incurred.

Caregiver Signature: _____ *Date:* _____

BELOW TO BE COMPLETED BY TROOP FALL PRODUCT MANAGER

# of Order Card Nut/Candy Items: _____ *$ Amount of Order Card Nut/Candy Items: $* _____

# of Online Nut/Candy Items: _____ *$ Amount of Online Nut/Candy Items: $* _____

# of Online Magazine Items: _____ *$ Amount of Online Magazine Items: $* _____

Total $ Amount of Girl's Sales: $ _____

girl scouts heart of the south

PRODUCT PROGRAM POLICIES & STANDARDS
Family Guide

All policies are uniformly enforced and applicable to all troops/adults/girls and MUST be followed.

- *All volunteers and girls must be registered to participate in any council product program.*
- *All Girl Scout eligible grade levels are encouraged to participate in council sponsored product programs.*
- *Training is required for all Service Unit Product Program Coordinators, Troop Product Program Managers and/or Troop Leaders. Training is also required for at least one caregiver of each girl selling and for the Girl Scout herself.*
- *Product Program Managers and/or Leaders are responsible for payment of products ordered and/or received by members of their troop (unsold product included). NO PRODUCT MAY BE RETURNED TO THE COUNCIL.*
- *A signed Caregiver Permission Form must be on file with the council for any girl participating in product programs. This form outlines the caregiver's financial responsibility to the council. Troops must collect this form before giving order cards and/or other program materials.*
- *Any girl, caregiver or volunteer who has an outstanding balance from a prior program will not be allowed to participate in any future product programs until the balance including any processing/collection fees are paid. The Service Unit Product Program Manager will be issued a list of ineligible persons prior to the start of a program, and it will be strictly enforced. If a person questions their placement on the list, they must take the matter up with council personnel.*
- *Any girl, caregiver or volunteer who has habitually mishandled money/product or has a history (more than one incident) of non-recovered returned checks to the council for any transaction will not be allowed to participate in product programs. The Service Unit Product Program Manager will be issued a list of ineligible persons prior to the start of the programs. These persons may be returned to eligibility only by recommendation of the Service Unit Manager and approval by the Chief Executive Officer.*
- *Any girl, caregiver or volunteer who is habitually (more than one incident) late (more than thirty days) with product program payments, will be required to either provide payment up front for product or will only be allowed to participate in programs which do not require handling of money (booth sales, online magazine sales, etc.).*
- *Any person withholding money for any reason from Girl Scouts Heart of the South, in connection with any product program, is subject to litigation for recovery of all money due and payable, as well as all costs incurred in the collection process.*
- *In order to receive product program material and/or products, council must have a social security number or the last four digits of the social security number and full date of birth for the person signing the Caregiver Permission Form and/or Product Program Manager Agreement. Troops and/or Caregivers will be asked to pay up front for product if this information is not provided.*
- *Any report of a girl, caregiver and/or volunteer selling product for more than the official selling price could result in the girl losing all rewards, their inability to sell in future sales and/or dismissal of volunteer role. Each report will be dealt with individually. The person observing an incident should send a detailed report (who, when, where, how much they are selling for, etc.) to the council in writing with information and means to verify details.*
- *Any report of a girl taking orders prior to the council designated start date could result in the girl losing all rewards. Each report of girls selling early will be dealt with individually. The person observing an incident of early order-taking should send a detailed report (who, when, where, etc.) to the council in writing with information and means to verify details.*
- *Troops and girls may only sell products provided by licensed vendors currently under contract with Girl Scouts Heart of the South during the Fall Product and Cookie Programs.*
- *A booth sale is a troop activity and requires a signed caregiver permission slip, attendance by a minimum of one girl and a registered adult as designated by the Troop Leader and cannot take place prior to council booth start dates. Girls make all sales, except in cases where volunteers help younger girls handle money.*
- *Door to door sales and booth sales must be conducted within the 59 counties represented by Girl Scouts Heart of the South. Only sales to friends and family outside of the GSHS jurisdiction are allowed.*
- *Online sales (where payment is accepted online) is only permitted through GSUSA approved sites (M2 Online Program, Digital Cookies). Online sales through sites such as eBay, Craig's List, etc. are prohibited.*
- *For safety purposes and other reasons, girl online sales links may only be shared via social media with friends and family. Girl contact information, online sales links, or sales information may not be shared or marketed on resale sites, such as FB Marketplace, nor with any news outlets.*
- *Should any online marketing activities be identified as in violation of guidance, GSUSA or the council reserves the right to intervene and request removal or remove the post.*

girl scouts
heart of the south

2022/2023 PRODUCT PROGRAM CAREGIVER PERMISSION & RESPONSIBILITY FORM

My Girl Scout, _____, a registered member of Troop # _____ has my permission to participate in the 2022 Fall Product and 2023 Cookie Program. I understand that she must be a currently registered Girl Scout for the 2022/2023 membership year. I will see that she has adult guidance at all times, and I will adhere to the published starting dates for order taking. I understand that all items ordered must be picked up and paid for, including any additional product obtained after the initial order is picked up. I understand that unsold or undelivered products cannot be returned. I agree to accept full responsibility for all items and collection of money. I will assist her in making full payment to the Troop Product Program Manager by the deadlines set. I authorize the use of the phone numbers and other contact information I provide, including my mobile number and any future number assigned to me, for calls, texts, emails, to include automated dialers, to contact me regarding my account. I understand that outstanding accounts will result in legal action and/or be turned over to a collection agency and I will be responsible for all legal/collection fees incurred. In addition, I will be ineligible to be appointed as a volunteer and my Girl Scout cannot participate in future product sales, nor will she be approved for any financial assistance, until the debt is paid. I will follow the GSHS Product Sale Policies & Standards, as outlined.

My Girl Scout will be participating in the: ◯ **2022 Fall Product Program** ◯ **2023 Cookie Program**

My Girl Scout has my permission to engage in online Fall Product and Cookie Program activities under the supervision of myself and/or the Girl Scout adult in charge: ◯ **Yes** ◯ **No**

Please mark any areas below in which you are willing to assist your group with Product Program this year:

2022 Fall Product Program

- ◯ Fall Product Volunteer in Charge
- ◯ Fall Product Volunteer Assistant
- ◯ Fall Product Technology Assistant
- ◯ Fall Product Warehouse Pickup
- ◯ Fall Product Rewards
- ◯ Other:_____

2023 Cookie Program

- ◯ Cookie Volunteer in Charge
- ◯ Cookie Volunteer Assistant
- ◯ Cookie Technology Assistant
- ◯ Cookie Warehouse Pickup
- ◯ Cookie Delivery Assistant
- ◯ Chaperone for Cookie Booth
- ◯ Chaperone for Neighborhood Sales
- ◯ Cookie Storage
- ◯ Cookie Sale Signage with girls
- ◯ Host cookie girl presentation/sale at work
- ◯ Cookie Rewards
- ◯ Other:_____

Caregiver Information (please print):

Caregiver's Name _____

Address _____ Home Phone (_____) _____

City _____ State _____ Zip _____ Cell Phone (_____) _____

Email Address _____ Work Phone (_____) _____

Place of Employment _____

***REQUIRED INFORMATION: For your Girl Scout to participate in the GSHS Product Sale Programs, we must have your full SS# OR we must have the last four digits of your SS# AND full date of birth.**

Social Security # _____

Last Four Digits of Social Security # _____

Date of Birth (M/D/Y) _____

For Troop Product Sale Manager's Use

Verified girl is registered for 2022/2023 membership year: ◯ Yes ◯ No

Total $ Amount Sold _____

Total $ Amount Paid _____

Balance Due _____

Signature of Caregiver _____ Date_____

Page left intentionally blank.

REWARDS

REWARDS ARE CUMULATIVE!

ALL THREE PATCHES CONNECT!

Swimming Seal Patch
3 magazine orders

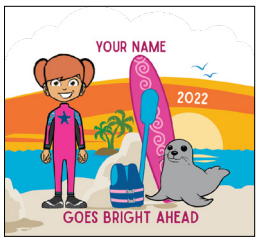
2022 Seal Patch
18 emails sent through M2

Go Bright Ahead Patch
25 nut & candy orders

Super Seller Mags Patch
6 magazine orders

Care to Share Patch
5 Troop-to-Troops orders

Super Seller Patch
40 nut & candy orders



Personalized Patch
- Create your avatar
- Send 18+ emails
- Use the "Share My Site" function in the M2 system to ask friends and family for support
- Sell $425+ in total Fall items

Cookie Crossover Patch
- Create your avatar in the M2 system
- Send 18+ emails during the Fall Product Program
- Use the "Share My Site" function in the M2 system during the Fall Product Program
- Sell 350+ packages of cookies during the 2023 Girl Scout Cookie Program

Waterproof Pouch *(assorted colors)*
$125 Combined Sales

Pendant Necklaces *(set of 5)*
$225 Combined Sales

Small Seal Plush OR Jewelry Tray *(assorted colors)*
$325 Combined Sales

Theme T-Shirt
$425 Combined Sales

Gel Eye Mask OR $5 Passport Bucks
$525 Combined Sales

Pencil Bag *(assorted colors)* **OR $5 Passport Bucks**
$650 Combined Sales

Large Seal Plush OR LED Strip Lights OR $10 Passport Bucks
$750 Combined Sales

Dry Bag OR $10 Passport Bucks
$875 Combined Sales

Photo Tassel Holder OR $20 Passport Bucks
$1,000 Combined Sales

Theme Beach Towel OR $50 Passport Bucks
$1,250 Combined Sales

Monogram Mystery Box OR $75 Passport Bucks
$1,500 Combined Sales

All rewards are cumulative! *To qualify, girls must have sold at least the dollar amount for each level in total combined sales. This includes all in-person and online sales.*

PRODUCT PROGRAM PROCEEDS STANDARDS

- Troops should be financed by troop money-earning activities and by a share of money earned through council-sponsored product sales.

- Girl Scouts engage in troop budgeting activities that help them to learn money management. The girls are part of the decision-making process in determining troop dues, troop money-earning projects and uses of collective funds. The funds are for Girl Scout activities and are not to be retained by individuals as their property.

- Girl Scouts may not raise money for other organizations. However, girls may contribute a portion of their troop treasury to organizations or projects they consider worthwhile (for example, local or international community service organizations or environmental projects).

- Girls should be encouraged to designate a portion of their troop treasury for the annual membership dues of all troop members. This is a sound and efficient practice that enables girls to meet membership dues and lessens the potential burden to individual members.

- All proceeds earned by girls through product activities must support Girl Scout program experiences for girls (such as camp, troop travel and program events; but not scholarships or financial credits toward outside organizations). Individual gift cards or individual tickets to external establishments would not be within guidance.

- Example:
    - Accepted: Tickets for a troop trip to the zoo
    - Not Accepted: Tickets given to an individual girl or her family to the zoo

- Do not reimburse girls for experiences – Travel and event rewards should be Girl Scout hosted and funded. If a girl is unable to attend an event sponsored by the troop, she is not to be reimbursed for the funding that would have been spent for her experience.

- Proceeds received by a troop are non-transferable – Girls who leave the troop or leave Girl Scouting are not entitled to proceeds earned while in the troop when they leave. Proceeds do not follow the girls.

- Proceeds may only be allocated to Girl Scout troops for Girl Scout program activities. Cash based accounts may not be kept for or distributed to individual girls. Do not track proceeds for individual girls in any pathway – either by council or troop.

IMPORTANT DETAILS

SEPTEMBER 10
Girls begin taking orders!

OCTOBER 14
Girls submit to Troop Fall Product Manager or online
- Nut and candy orders
- Reward choices (selected on Girl Order Summary or online)

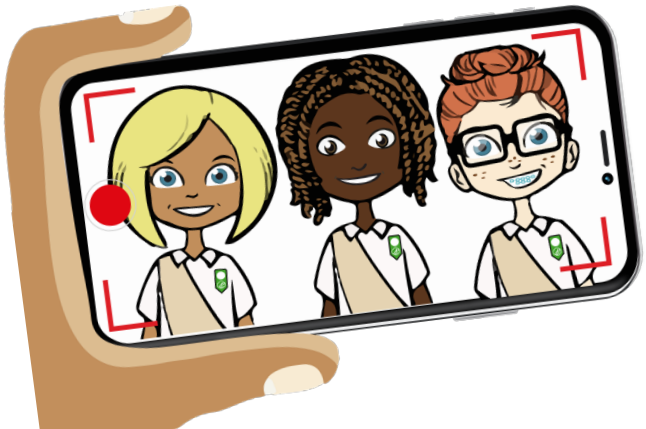
Girls can continue taking online orders.

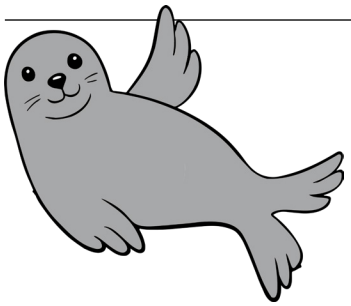
OCTOBER 18
Last day for online Girl Delivered orders

NOVEMBER 10-12
Service Unit Nut & Candy Delivery
Your Troop will notify you when to pick up your products
Upon pick-up, girls immediately begin delivering product and collecting money

NOVEMBER 25 - DIGITAL DAY!
Send 18 emails through the M2 Online System to be entered to win a mystery prize
Of those qualifying, ten (10) girls will be drawn to win
Sell $20 in online sales and be entered to win $50 in Passport Bucks
Of those qualifying, one (1) girl will be drawn

NOVEMBER 30
Final day for online sales
Girls submit full payment to Troop Fall Product Manager



https://www.gsnutsandmags.com/gshs
Other helpful sites:
www.girlscoutshs.org
www.girlscoutshs.org/fallproduct

IMPORTANT NOTES AND PASSWORDS