



Product Programs Proceeds Standards

- Troops should be financed by troop money-earning activities and by a share of money earned through council-sponsored product programs.
- Girl Scouts engage in troop budgeting activities that help them to learn money management. The girls are part of the decision-making process in determining troop dues, troop money-earning projects and uses of collective funds. The funds are for Girl Scout activities and are not to be retained by individuals as their property.
- Girl Scouts may not raise money for other organizations. However, girls may contribute a portion of their troop treasury to organizations or projects they consider worthwhile (for example, local or international community service organizations or environmental projects).
- Girls should be encouraged to designate a portion of their troop treasury for the annual membership dues of all troop members. This is a sound and efficient practice that enables girls to meet membership dues and lessens the potential burden to individual members.
- All proceeds earned by girls through product activities must support Girl Scout program experiences for girls (such as camp, troop travel and program events; but not scholarships or financial credits toward outside organizations). Individual gift cards or individual tickets to external establishments would not be within guidance.
- Example:
 - Accepted: Tickets for a troop trip to the zoo
 - Not Accepted: Tickets given to an individual girl or her family to the zoo
- Do not reimburse girls for experiences – travel and event rewards should be Girl Scout hosted and funded. If a girl is unable to attend an event sponsored by the troop, she is not to be reimbursed for the funding that would have been spent for her experience.
- Proceeds received by a troop are non-transferable – Girls who leave the troop or leave Girl Scouting are not entitled to proceeds earned while in the troop when they leave. Proceeds do not follow the girls.
- Proceeds may only be allocated to Girl Scout troops for Girl Scout program activities. Cash based accounts may not be kept for or distributed to individual girls. Do not track proceeds for individual girls in any pathway – either by council or troop.