



2026 FALL PRODUCT PROGRAM FAMILY GUIDE

WELCOME TO OUR ANNUAL FALL PRODUCT PROGRAM!

This short, fun and engaging program is a great way for girls to learn important life skills and to earn money for their Girl Scout activities early in the troop year.

GSHS FALL PRODUCT PROGRAM PARTICIPATION SURVEY

Snap the QR code and let us know your thoughts!



QUICK LINKS

<https://www.gsnutsandmags.com/gshs>

OTHER HELPFUL SITES:

www.girlscoutshs.org

www.girlscoutshs.org/fallproduct



2026 FALL PRODUCT PROGRAM CALENDAR

SATURDAY, SEPT. 5 - Girls begin taking orders in person and online.

THURSDAY, OCT. 8 - Girls submit orders to Troop Fall Product Manager or online.

- Nut & Candy Orders
- Reward Choices (selected on [Girl Order Summary](#) or online).
- Girls can continue taking online orders.

SUNDAY, OCT. 11 - Last day for online Girl Delivered orders.

THURS.-SAT., OCT. 29-31 - Service Unit Nut & Candy Delivery.

- Your troop will notify you when to pick up your products.
- Upon pickup, girls immediately begin delivering product and collecting money.

MONDAY, NOV. 2 - Additional product available for pickup at the council.

SATURDAY, NOV. 7 - Digital Day

- Send 20+ emails through the M2 Online System to be entered to win a Hanging Toiletry Bag. Of those qualifying, ten (10) girls will be drawn to win.
- Sell \$20+ in online sales and be entered to win \$50 in Passport Bucks. Of those qualifying, one (1) girl will be drawn to win.

SUNDAY, NOV. 15 - Final day for online program.

- Girls submit full payment to Troop Fall Product Manager.

2026 MASCOT THE KANGAROO



Scientific Name:

Macropus rufus

Life Span:

Up to 23 years

Maximum Jump

Height: 10 ft

Maximum Jump

Length: 30 ft

Weight:

200 pounds

FUN FACTS

- Kangaroos use their strong tails for balance while jumping. They are the tallest of all marsupials, standing over 6 feet tall.
- Kangaroos live in Eastern Australia in small groups called troops or herds ("mobs" by Australians), typically made up of 50 or more animals.
- Female kangaroos sport a pouch on their belly, made by a fold in the skin, to cradle baby kangaroos called joeys.
- Newborn joeys are just one inch long (2.5 centimeters) at birth, or about the size of a grape.

MEET THE MERCHANDISE

NUTS & CANDY

Customers can select from a large variety of premium chocolates, gourmet candies, nuts and snack mixes.

Paper order forms have a limited variety of items offered, but customers can log on to a girl's storefront using her unique code to see additional nut and candy items offered through the [M2 Online System](#).



Deluxe Pecan Clusters in a Holiday Tin!



BARKBOX

Girl Scouts can share their passion for animals, generate troop funds, and give customers the option to purchase something fun for every member of the family.

5 fun box options to choose from!

Cozy Pup Campout Bundle

Good Dog Goals Bundle

Happy Trails & Tails (below left)

Pup Patches & S'more Kit (below right)

S'more the Merrier Kit



PERSONALIZED PRODUCTS

Customers can choose from 33 unique, personalized products including photo frames, tablets, napkins, calendars, memo squares, soap and more!



MAGAZINES

Customers will enjoy browsing through their favorite titles and selecting subscriptions of the most popular paper and digital magazine titles at a drastic savings from newsstand prices.



Publications are available for customers to purchase online.

CANDLES *New Vendor!*

Options expanded from 8 items to 51!

Original Collection: 9 different fragrances; 26oz, 16oz, 15oz, and 12oz jars available for all scents

Slower Days Company Candles: 12 fragrances, Coconut Soy Wax Blend, Phthalate free, 14.5 oz amber jars or choose the "Discovery Set" - 4 x 6 oz. jars in a decorative gift box



TERVIS® TUMBLERS

Tervis® insulated tumblers and water bottles, ranging from top sellers to your favorite MLB®, NFL®, and collegiate sports teams and more.

NEW America250, military, and seasonal items available!



Nut and candy items may be direct-shipped to customers or girl-delivered (at parent/guardian discretion). All other items will be shipped directly to customers.

2026 FALL PRODUCT GIRL ORDER CARD SUMMARY

If you have not submitted your nut card order and reward choices online through M2OS, complete and submit this order form to your Troop Fall Product Manager by the deadline set. Place the total number of each item from your girl's order card in the appropriate space below. Please count carefully. You are financially responsible for all items ordered.

Girl's Name _____ Troop # _____

Mark award choice at each level below.

DO NOT INCLUDE ONLINE "GIRL DELIVERY" ORDERS IN TOTALS BELOW! Those orders are automatically tallied in the M2 system.

\$325.00 Combined Sales:

☐ Small Kangaroo Plush ☐ Quilted Pouch

\$425.00 Combined Sales:

☐ T-Shirt
(circle t-shirt size) YS YM YL S M L XL 2X 3X

\$525.00 Combined Sales:

☐ Friendship Bracelet Wheel ☐ \$5 Passport Bucks

\$650.00 Combined Sales:

☐ Rainbow Tail Ball ☐ \$5 Passport Bucks

\$750.00 Combined Sales:

☐ Large Kangaroo Plush ☐ \$10 Passport Bucks
☐ LED Compact Mirror

\$875.00 Combined Sales:

☐ Water Bottle & Stickers ☐ \$10 Passport Bucks

\$1,000.00 Combined Sales:

☐ Clip in Hair Extensions ☐ \$20 Passport Bucks

\$1,250.00 Combined Sales:

☐ Beach Towel ☐ \$50 Passport Bucks

\$1,500.00 Combined Sales:

☐ Cinema Light Box ☐ \$75 Passport Bucks

Deluxe Pecan Clusters – Holiday Tin – A _____ \$12.00 each

Honey Roasted Mixed Nuts – B _____ \$12.00 each

Chocolate Covered Almonds – C _____ \$9.00 each

Deluxe Pecan Clusters – D _____ \$9.00 each

Whole Cashews w/ Sea Salt – E _____ \$9.00 each

English Butter Toffee – F _____ \$9.00 each

Vanilla Honey Roasted Pecans – G _____ \$9.00 each

Chocolate Covered Raisins – H _____ \$9.00 each

Dark Chocolate Caramel Caps w/ Sea Salt – I _____ \$9.00 each

Nut & Caramel Trail Mix – J _____ \$9.00 each

Cherry Almond Clusters – K _____ \$9.00 each

Hot Cajun Crunch – L _____ \$8.00 each

Fruit Slices – M _____ \$8.00 each

Peanut Butter Bears – N _____ \$8.00 each

Peanut Butter Trail Mix – O _____ \$8.00 each

Dulce de Leche Owls – P _____ \$8.00 each

Troop to Troops Donations – Q _____ \$7.00 each

TOTAL # OF ITEMS ORDERED – _____

You can submit your nut/candy order card totals and reward selections online!

Total # of Items at \$12.00: _____ X \$12.00 = \$ _____

Total # of Items at \$9.00: _____ X \$9.00 = \$ _____

Total # of Items at \$8.00: _____ X \$8.00 = \$ _____

Total # of Items at \$7.00: _____ X \$7.00 = \$ _____

TOTAL \$ _____

I accept responsibility for pick-up, delivery and **full payment** of all products ordered. I understand that unsold or undelivered products **CANNOT** be returned. I understand that outstanding accounts can result in legal action and/or can be turned over to a collection agency and I will be responsible for all additional legal/collection fees incurred.

Caregiver Signature: _____ Date: _____

BELOW TO BE COMPLETED BY TROOP FALL PRODUCT MANAGER

of Order Card Nut/Candy Items: _____

\$ Amount of Order Card Nut/Candy Items: \$ _____

of Online Nut/Candy Items: _____

\$ Amount of Online Nut/Candy Items: \$ _____

of Online Magazine & More Items: _____

\$ Amount of Online Magazine & More Items: \$ _____

Total \$ Amount of Girl's Sales: \$ _____



FAMILY CHECKLIST



- ☐ Make sure your Girl Scout is registered for the 2026-2027 Girl Scout year.
- ☐ Turn in the [Caregiver Permission and Responsibility Form](#) to your Troop Leader/Troop Fall Product Manager (TFPM).
- ☐ For quick reference later, fill in the name and contact information for your Girl Scout's Troop Fall Product Manager below.
- ☐ Starting Saturday, September 5th, help your Girl Scout with her sales by going online and/or using the order card.
- ☐ Enter any in-person nut & candy orders in your girl's [online account](#) by midnight on Thursday, October 8th.
- ☐ If your Girl Scout reaches a recognition level with a choice (see the order card), make sure that choice is selected in the girl's [online account](#) or inform your troop volunteer. If no choice is made, the default choice at that level will be given.
- ☐ Pick up nut & candy orders from your troop and deliver to customers.
- ☐ Turn in any remaining money due to the Troop Fall Product Manager.
- ☐ Continue with online sales through November 15th at midnight.
- ☐ Celebrate a job well done!

MY TROOP #: _____

MY TROOP
FALL PRODUCT MANAGER: _____

MY TPFM EMAIL: _____

MY TPFM PHONE: _____

2025 FALL PRODUCT TOP SELLERS

1st Place ~ Genesis Daniels ♦ \$6,241.00 in sales

Troop 13137 ~ Downtown SU 169

2nd Place ~ Emmie Reese Bigham ♦ \$3,554.99 in sales

Troop 20381 ~ Lee SU 239

3rd Place ~ Tulip Wallace ♦ \$3,171.89 in sales

Troop 40353 ~ Madison/South Gibson SU 424

4th Place ~ Delilah Harvey ♦ \$2,464.00 in sales

Troop 40189 ~ Hardeman/Chester SU 427

5th Place ~ Zoey Wakefield ♦ \$2,004.00 in sales

Troop 10095 ~ Crit-Ark SU 179

6th Place ~ Ariyanna Green ♦ \$1,909.00 in sales

Troop 33150 ~ Leflore SU 329

7th Place ~ Ava Jones ♦ \$1,884.00 in sales

Troop 20130 ~ Lee SU 239

8th Place ~ Alisha Sheehy ♦ \$1,883.00 in sales

Troop 99243 ~ MS South East SU 243

9th Place ~ Laila Dennis ♦ \$1,839.98 in sales

Troop 10470C ~ Bartlett SU 172

10th Place ~ Taniyah Willingham ♦ \$1,816.00

Troop 13017 ~ MS Central 184

PASSPORT BUCKS



**A GREAT WAY TO PAY
FOR YOUR GIRL SCOUT EXPERIENCE!**
**Passport Bucks are a great way to finance
your Girl Scout adventures!**

Participate in the Fall Product Program and select Passport Bucks to pay for Council events and trips, next year's membership, Girl Scout gear in our store, or even summer camp! Then participate in the Girl Scout Cookie Program to keep earning more Passport Bucks to help pay for your adventures!

Passport Bucks may be used to pay for: Council activities, membership dues, Council travel opportunities, summer camp, and for Girl Scout uniforms, badges, patches and other Girl Scout gear at the Trefoil Trunk Council Shops and at the camp trading post. Passport Bucks may not be cashed for "real money," are non-transferable, have no value outside of Girl Scouts Heart of the South, and expire on 9/3/2027.



2026-2027 PRODUCT PROGRAM CAREGIVER PERMISSION & RESPONSIBILITY FORM

My Girl Scout, _____, a registered member of Troop # _____ has my permission to participate in the 2026 Fall Product and 2027 Cookie Program. My Girl Scout also has my permission to engage in online Fall Product and Cookie Program activities under the supervision of myself and/or the Girl Scout adult in charge. I understand that she must be a currently registered Girl Scout for the 2026-2027 membership year. I will see that she has adult guidance at all times, and I will adhere to the published starting dates for order taking. I understand that all items ordered must be picked up and paid for, including any additional product obtained after the initial order is picked up. I understand that unsold or undelivered products cannot be returned. I agree to accept full financial responsibility for all items and collection of money. I will assist her in making full payment to the Troop Product Program Manager by the deadlines set. I authorize the use of the phone numbers and other contact information, including my mobile number and any future number assigned to me, for calls, texts, emails, to include automated dialers, to contact me regarding my account. I understand that outstanding accounts will result in legal action and/or be turned over to a collection agency and I will be responsible for all legal/collection fees incurred. In addition, I will be ineligible to be appointed as a volunteer and my Girl Scout cannot participate in future product programs, nor will she be approved for any financial assistance, until the debt is paid. I will follow the GSHS Product Program Policies & Standards, as outlined.

Please mark any areas below in which you are willing to assist your group with Product Program this year:

2026 Fall Product Program

- ☐ Fall Product Volunteer in Charge
- ☐ Fall Product Volunteer Assistant
- ☐ Fall Product Technology Assistant
- ☐ Fall Product Warehouse Pickup
- ☐ Fall Product Rewards
- ☐ Other: _____

2027 Cookie Program

- ☐ Cookie Volunteer in Charge
- ☐ Cookie Volunteer Assistant
- ☐ Cookie Technology Assistant
- ☐ Cookie Warehouse Pickup
- ☐ Cookie Delivery Assistant
- ☐ Chaperone for Cookie Booth
- ☐ Chaperone for Neighborhood Sales
- ☐ Cookie Storage
- ☐ Cookie Sale Signage with girls
- ☐ Host cookie girl presentation/sale at work
- ☐ Cookie Rewards
- ☐ Other: _____

Caregiver Information (please print):

Caregiver's Name _____

Address _____

City _____ State _____ Zip _____

Email Address _____

Place of Employment _____

Home Phone (____) _____

Cell Phone (____) _____

Work Phone (____) _____

***REQUIRED INFORMATION: For your Girl Scout to participate in the GSHS Product Programs, we must have your full SS# OR we must have the last four digits of your SS# AND full date of birth.**

Social Security # _____

Last Four Digits of Social Security # _____

Date of Birth (M/D/Y) _____

For Troop Product Manager's Use Only:

Verified girl is registered for 2026-2027 membership year: ☐ Yes ☐ No

Total \$ Amount Sold _____

Total \$ Amount Paid _____

Balance Due _____

Signature of Caregiver _____ Date _____

PRODUCT PROGRAM POLICIES & STANDARDS

Family Guide

All policies are uniformly enforced and applicable to all troops/adults/girls and MUST be followed.

- All volunteers and girls must be registered for the current membership year to participate in any council product program.
- All Girl Scout eligible grade levels are encouraged to participate in council sponsored product programs.
- Training is required for all Service Unit Product Program Coordinators, Troop Product Program Managers and/or Troop Leaders. Training is also mandatory for at least one caregiver of each girl selling and for the Girl Scout herself.
- Troop Product Program Managers and/or Leaders are responsible for ensuring payment of products ordered and/or received by members of their troop (unsold product included). **NO PRODUCT MAY BE RETURNED TO THE COUNCIL.**
- A signed Caregiver Permission Form must be on file with the troop for any girl participating in product programs. This form outlines the caregiver's financial responsibility to the council. Troops must collect this form before distributing order cards and sale materials.
- Any girl, caregiver or volunteer who has an outstanding balance from a prior program will not be allowed to participate in any future product program until the balance including any processing/collection fees are paid. The caregiver and volunteers involved will be notified of their ineligible status prior to the start of a program, and it will be strictly enforced. If a person questions their placement on the list, they must take the matter up with council personnel.
- Any girl, caregiver or volunteer who has habitually mishandled money/product or has a history (more than one incident) of non-recovered returned checks to the council for any transaction will not be allowed to participate in product programs. The volunteer will be notified of ineligible status prior to the start of the program. These persons may be returned to eligibility only by recommendation of the Service Unit Manager and approval by the Chief Executive Officer.
- Any girl, caregiver or volunteer who is habitually (more than one incident) late (more than thirty days) with product program payments, will be required to either provide payment up front for product or will only be allowed to participate in programs which do not require handling of money (example: online sales only).
- Any person withholding money for any reason from Girl Scouts Heart of the South, in connection with the product program, is subject to litigation/legal action for recovery of all money due and payable, as well as all costs incurred in the collection process.
- In order to receive product program material and/or products, council must have a social security number or the last four digits of the social security number and full date of birth for the person signing the Caregiver Permission Form and/or Product Program Manager Agreement and Policies Form. Troops and/or Caregivers will be asked to pay up front for products if this information is not provided.
- Any report of a girl, caregiver and/or volunteer selling expired product or product other than the official selling price set by Girl Scouts Heart of the South could result in the girl losing all rewards, loss of troop proceeds, their ability to sell in future programs and/or dismissal of volunteer role. Each report will be dealt with individually. The person observing an incident should send a detailed report (who, when, where, selling price, etc.) to the council in writing with information and means to verify details.
- Any report of a girl taking orders prior to the council designated start date could result in the girl losing all rewards. Each report of girls selling early will be dealt with individually. The person observing an incident of early order taking should send a detailed report (who, when, where, etc.) to the council in writing with information and means to verify details.
- Troops and girls may only sell products provided by licensed vendors currently under contract with Girl Scouts Heart of the South during the Fall Product and Cookie Programs.
- A booth sale is a troop activity and requires a caregiver permission slip, attendance by a minimum of one girl and a registered adult as designated by the Troop Leader and cannot take place prior to council booth start dates. Girls make all sales, except in cases where volunteers help younger girls handle money.
- In-person sales (including door-to-door sales and booth sales) must be conducted within the 59 counties represented by Girl Scouts Heart of the South. Only sales to friends and family outside of the Girl Scouts Heart of the South jurisdiction are allowed.
- Online sales (where payment is accepted online) are only permitted through GSUSA approved sites (M2 Online Program, Digital Cookie). Online sales through sites such as eBay, Craig's List, Facebook Marketplace, etc. are prohibited.
- Troop and girl online sales links may be shared via social media with friends and family. Girl contact information, online sales links, or sales information may not be shared or marketed on resale sites, such as FB Marketplace, nor with any news outlets.
- Should any online marketing activities be identified as in violation of guidance, GSUSA or Girl Scouts Heart of the South reserves the right to intervene and request removal or remove the post.

AN EASY SYSTEM FOR ALL FALL PRODUCTS!

M2 ONLINE SYSTEM

With the [M2 Online System](#), girls can create and customize their pages, set goals, track their progress, submit in-person nut/candy orders and select reward options, all while learning the five core skills: goal setting, decision making, money management, people skills, and business ethics.

The M2 Online System is a safe, fun and interactive website where girls can send emails to customers, earn patches, easily grow their sales and learn about goal setting through career exploration!

Throughout the M2 Online System, girls, parents and volunteers will have an easy time participating in the Fall Product Program. No items to deliver and no money to collect! Customers can easily shop for their favorite magazine and treats, place and pay for their orders all online!

Girls can send out emails to customers inviting them to shop, order and pay for their items online. Shipping and handling charges may apply.

THEIR EMAILS ARE SAFE WITH US. PROMISE!

Email addresses are ONLY used for this program and NEVER rented or sold!

BENEFITS OF PARTICIPATING IN THE M2 ONLINE SYSTEM:

- People receive their orders faster!
- Orders can be shipped straight to the customer!
- No need to collect money for orders.
- All major credit cards and debit cards accepted.

SAFETY FIRST!

The internet is an exciting place and opens up a whole new world to us. As girls explore online we want them to be safe and informed. GSUSA created the Internet Safety Pledge to be reflective of the principles outlined in The National Center for Missing and Exploited Children's Online Safety Pledge.

GIRL DELIVERED ONLINE NUT & CANDY ORDERS

- Customers can place orders online for nuts and candy items to be delivered in person.
- Payment for "Girl Delivered" orders is collected online. **DO NOT add these orders to the girl's in-person order card totals.**
- "Girl Delivered" online orders are automatically tallied by the system and will arrive with the Service Unit/Troop delivery between October 29-31.
- The "Girl Delivered" option is only available to customers through October 11th.
- This option is ideal for family and friends who you plan to see and want to personally deliver items.

DIGITAL DAY NOVEMBER 7TH

Send 20+ emails through the M2 Online System to be entered to win a hanging toiletry bag. Of those qualifying, ten (10) girls will be drawn to win.



Sell \$20+ in online sales and be entered to win \$50 in Passport Bucks. Of those qualifying, one (1) girl will be drawn to win.



All girls, as well as their caregiver, must read, agree to and sign the Girl Scout Internet Safety Pledge before girls go online and participate in Girl Scout related activities.

Take the pledge online at www.girlscouts.org/internetsafetypledge.

TROOP-TO-TROOPS

SELLING IN-PERSON



SUPPORT MILITARY TROOPS BY SELLING TROOP-TO-TROOPS NUT & CANDY ITEMS TO YOUR CUSTOMERS.

Girl Scouts Heart of the South has partnered with Soldiers' Angels to ship nut items to military troops.

Customers can simply select Troop-to-Troops Military "Thank You" Orders on the order card, and order the quantity they want, all at \$7 each. It's a great way to grow nut sales and support our military troops!



Girls that sell 5+ Troop-to-Troops Military "Thank You" orders qualify for the *Care to Share* Patch.



SET HER UP FOR SUCCESS!

- Attend her troop's Fall Product Program training; sign and return the [Caregiver Permission Form](#) to the troop. This must be submitted before she begins selling.
- Review the Fall Product Program information together so that she understands it and help her to set her sales goal.
- Help her to set up and complete the [M2 Online System](#). Show an interest in her efforts, help her to think of prospective customers, and perhaps practice her "sales pitch" with her.
- Help her to meet her deadlines by taking orders no earlier than September 5th and submitting her Fall Product orders by the dates set by her Troop Fall Product Manager.
- Promptly pick up her nut & candy order and assist her in the delivery of orders to her customers.
- Submit full payment for all nut and candy orders on the dates set by her troop.



People love to support Girl Scouts! If your girl wants to take in-person orders she can use the Nut & Candy Order Card to take orders from customers.

Girls can submit their orders online, or submit the "Nut Order Form" or the [Girl Order Card Summary](#) (found in this booklet) by the deadline set by your Troop Fall Product Manager. Deliveries will be made to Service Units/Troops between October 29-31. Once girls receive their product, they can immediately begin delivering items and collecting payment.

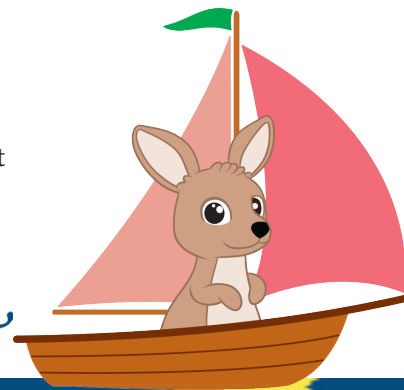
Additional Product will be available for pickup at council beginning November 2.

All Products are NON-REFUNDABLE. Damaged items can be exchanged at your local Council Leadership Center.



GIRL SCOUT SAFETY

- Have your Girl Scout wear her vest, pins, or Girl Scout shirt when selling – something that will identify her as a Girl Scout!
- Never let her sell alone – always have an adult with her.
- Do not go out near or after dark.
- Never, for any reason, approach a parked automobile.
- Never enter a home when asking for orders. If invited to go in, politely refuse and explain that it is against the Girl Scout safety rules for you to go into anyone's home.



READY TO explore

MORE
HELPFUL
RESOURCES

DOWNLOADABLE,
LEAVE-BEHIND
DOOR
HANGERS



2026
FALL PRODUCT
REWARDS
LINEUP



GSHS
FALL PRODUCT
PROGRAM
WEBPAGE



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