



FAMILY GUIDE

EMBRACE POSSIBILITY

WELCOME TO OUR ANNUAL FALL PRODUCT PROGRAM!

THIS SHORT, FUN AND ENGAGING PROGRAM IS A GREAT WAY FOR GIRLS TO LEARN IMPORTANT LIFE SKILLS AND TO EARN MONEY FOR THEIR GIRL SCOUT activities early in the TROOP year.

QUICK LINKS

<https://www.gsnutsandmags.com/gshs>

OTHER HELPFUL SITES:

www.girlscoutshs.org

www.girlscoutshs.org/fallproduct



~ MEET OUR 2024 MASCOT ~ THE ASIAN ELEPHANT!

- Status: Endangered
- Weight: Up to 12,000 lbs
- Length/Height: ~21'/6'-12'
- Largest mammal on the Asian continent; lives 60-70 years
- Extremely sociable, forming groups of six to seven related females that are led by the oldest female, the matriarch.
- Trunks contain around 100,000 muscles and can be used for tasks as delicate as picking up small objects or as powerful as uprooting trees.
- Diet: They spend up to 19 hours a day feeding mostly on grasses. However, they also eat large amounts of tree bark, roots, leaves, and small stems. They enjoy cultivated crops such as bananas, rice, and sugarcane and always stay close to a source of water because they need to drink water at least once a day. They can consume around 300 pounds of food a day!



2024 FALL PRODUCT PROGRAM CALENDAR

SATURDAY, SEPTEMBER 7TH - Girls begin taking orders in person & online.

FRIDAY, OCTOBER 11TH - Girls submit orders to Troop Fall Product Manager or online.

- + Nut & candy orders.
- + Reward choices (selected on Girl Order Summary or online).
- + Girls can continue taking online orders.

TUESDAY, OCTOBER 15TH - Last day for online Girl-Delivered orders.

THURS.-SAT. NOVEMBER 7TH-9TH - Service Unit Nut & Candy Delivery.

- + Your troop will notify you when to pick up your products.
- + Upon pickup, girls immediately begin delivering product & collecting money.

FRIDAY, NOVEMBER 29TH - Digital Day.

- + Send 20 emails through the M2 Online System to be entered to win an elephant crossbody bag. Of those qualifying, ten (10) girls will be drawn to win.
- + Sell \$20 in online sales and be entered to win \$50 in Passport Bucks. Of those qualifying, one (1) girl will be drawn to win.

SUNDAY, DECEMBER 1ST - Final day for online sales.

- + Girls submit full payment to Troop Fall Product Manager.



EMBRACE POSSIBILITY

MEET THE MERCHANDISE



LOOK!
YOUR NEW
FAVORITE!



VANILLA HONEY ROASTED PECANS
6 oz. Honey Roasted Pecans
with Vanilla Flavoring

NUTS & CANDY

Customers can select from a large variety of premium chocolates, gourmet candies, nuts and snack mixes.

Paper order forms have a limited variety of items offered, but customers can log on to see additional nut and candy items offered through the [M2 Online System](#).



MAGAZINES

Customers will enjoy browsing through their favorite titles and selecting subscriptions of the most popular paper and digital magazine titles at a drastic savings from newsstand prices.



Publications are available for customers to purchase online.

NEW! PERSONALIZED PRODUCTS

Customers can choose from a variety of personalized products including stationery, note pads and picture frames!



TERVIS® TUMBLERS

Tervis® insulated tumblers and water bottles, ranging from top sellers to your favorite MLB®, NFL®, and collegiate sports teams and more. All items will be shipped directly to customers.

BARKBOX

Girl Scouts can share their passion for animals, generate troop funds, and give customers the option to purchase something fun for every member of the family. 3 BarkBox options are available: Mini BarkBox 1 includes a Beret toy; Mini BarkBox 2 includes a S'mores Stick toy, and the Full BarkBox includes a S'mores Stick toy and Pup Patches toys. All three options come with the Berry Trios dog treats.

Full BarkBox shown above. All Barkboxes will be sold exclusively online by girls and shipped directly to customers.



EMBRACE
POSSIBILITY

NUTS
CANDY
MAGS & MORE



2024 FALL PRODUCT GIRL ORDER CARD SUMMARY

If you have not submitted your nut card order and reward choices online through M2OS, complete and submit this order form to your Troop Fall Product Manager by the deadline set. Place the total number of each item from your girl's order card in the appropriate space below. Please count carefully. You are financially responsible for all items ordered.

Girl's Name _____ Troop # _____

Mark girl's award choice at each level below.

DO NOT INCLUDE ONLINE "GIRL DELIVERY" ORDERS IN TOTALS BELOW! Those orders are automatically tallied in the M2 system.

\$325.00 Combined Sales:

- ☐ Small Elephant Plush ☐ Elephant Necklace

\$425.00 Combined Sales:

- ☐ T-Shirt
(circle t-shirt size) YS YM YL S M L XL 2X 3X

\$525.00 Combined Sales:

- ☐ Elephant Bracelet ☐ \$5 Passport Bucks

\$650.00 Combined Sales:

- ☐ Nail Polish Kit ☐ \$5 Passport Bucks

\$750.00 Combined Sales:

- ☐ Large Elephant Plush ☐ \$10 Passport Bucks
☐ Diamond Art Kit

\$875.00 Combined Sales:

- ☐ Slushie Cup ☐ \$10 Passport Bucks

\$1,000.00 Combined Sales:

- ☐ Felt Message Board ☐ \$20 Passport Bucks

\$1,250.00 Combined Sales:

- ☐ Portable Outdoor Mat ☐ \$50 Passport Bucks

\$1,500.00 Combined Sales:

- ☐ Mini Personal Fridge ☐ \$75 Passport Bucks

Honey Roasted Mixed Nuts – A _____ \$12.00 each

Deluxe Pecan Clusters – Holiday Tin – B _____ \$11.00 each

Chocolate Covered Almonds – C _____ \$9.00 each

Whole Cashews w/ Sea Salt – D _____ \$9.00 each

NEW Vanilla Honey Roasted Pecans – E _____ \$9.00 each

English Butter Toffee – F _____ \$8.00 each

Deluxe Pecan Clusters – G _____ \$8.00 each

Peanut Butter Trail Mix – H _____ \$8.00 each

Cheddar Caramel Crunch – I _____ \$8.00 each

Chocolate Covered Raisins – J _____ \$7.00 each

Dulce de Leche Ovals – K _____ \$7.00 each

Peanut Butter Bears – L _____ \$7.00 each

Cranberry Nut Mix – M _____ \$7.00 each

Hot Cajun Crunch – N _____ \$7.00 each

Fruit Slices – O _____ \$7.00 each

Honey Roasted Peanuts – P _____ \$6.00 each

Troop to Troops Donations – Q _____ \$6.00 each

TOTAL # OF ITEMS ORDERED – _____

Total # of Items at \$11.00: _____ X \$12.00 = \$ _____

Total # of Items at \$11.00: _____ X \$11.00 = \$ _____

Total # of Items at \$9.00: _____ X \$9.00 = \$ _____

Total # of Items at \$8.00: _____ X \$8.00 = \$ _____

Total # of Items at \$7.00: _____ X \$7.00 = \$ _____

Total # of Items at \$6.00: _____ X \$6.00 = \$ _____

TOTAL \$ _____

***You can now submit your
nut/candy order card totals and
reward selections online!***

I accept responsibility for pick-up, delivery and full payment of all products ordered. I understand that unsold or undelivered products **CANNOT** be returned. I understand that outstanding accounts can result in legal action and/or can be turned over to a collection agency and I will be responsible for all additional legal/collection fees incurred.

Caregiver Signature: _____ Date: _____

BELOW TO BE COMPLETED BY TROOP FALL PRODUCT MANAGER

of Order Card Nut/Candy Items: _____

\$ Amount of Order Card Nut/Candy Items: \$ _____

of Online Nut/Candy Items: _____

\$ Amount of Online Nut/Candy Items: \$ _____

of Online Magazine & More Items: _____

\$ Amount of Online Magazine & More Items: \$ _____

Total \$ Amount of Girl's Sales: \$ _____

FAMILY CHECKLIST

EMBRACE POSSIBILITY

- ☐ Make sure your Girl Scout is registered for the 2024-2025 Girl Scout year.
- ☐ Turn in the [Caregiver Permission and Responsibility Form](#) to your Troop Leader/Troop Fall Product Manager (TFPM).
- ☐ For quick reference later, fill in the name and contact information for your Girl Scout's Troop Fall Product Manager below.
- ☐ Starting Saturday, September 7th, help your Girl Scout with her sales by going online and/or using the order card.
- ☐ Enter any in-person nut & candy orders in your girl's [online account](#) by midnight on Friday, October 11th.
- ☐ If your Girl Scout reaches a recognition level with a choice (see the order card), make sure that choice is selected in the girl's [online account](#) or inform your troop volunteer. If no choice is made, the default choice at that level will be given.
- ☐ Pick up nut & candy orders from your troop and deliver to customers in mid-November.
- ☐ Turn in any remaining money due to the Troop Fall Product Manager.
- ☐ Continue with online sales through December 1st at midnight.
- ☐ Celebrate a job well done!

MY TROOP #:



MY TROOP FALL PRODUCT MANAGER:

MY TFPM EMAIL:

MY TFPM PHONE:



PASSPORT BUCKS



A GREAT WAY TO PAY FOR YOUR GIRL SCOUT EXPERIENCE!

Passport Bucks are a great way to finance your Girl Scout adventures. Participate in the Fall Product Program and select Passport Bucks to pay for Council events and trips, next year's membership, Girl Scout gear in our store, or even summer camp!

Then participate in the Girl Scout Cookie Program starting in January to keep earning more Passport Bucks to help pay for your adventures!

Passport Bucks may be used to pay for: Council activities, membership dues, Council travel opportunities, summer camp, and for Girl Scout uniforms, badges, patches and other Girl Scout gear at the Trefoil Trunk Council shops and at camp trading posts. Passport Bucks may not be cashed for "real money," are non-transferable, have no value outside of Girl Scouts Heart of the South, and expire on 9/5/2025.



2024-2025 PRODUCT PROGRAM CAREGIVER PERMISSION & RESPONSIBILITY FORM

My Girl Scout, _____, a registered member of Troop # _____ has my permission to participate in the 2024 Fall Product and 2025 Cookie Program. My Girl Scout also has my permission to engage in online Fall Product and Cookie Program activities under the supervision of myself and/or the Girl Scout adult in charge. I understand that she must be a currently registered Girl Scout for the 2024-2025 membership year. I will see that she has adult guidance at all times, and I will adhere to the published starting dates for order taking. I understand that all items ordered must be picked up and paid for, including any additional product obtained after the initial order is picked up. I understand that unsold or undelivered products cannot be returned. I agree to accept full responsibility for all items and collection of money. I will assist her in making full payment to the Troop Product Program Manager by the deadlines set. I authorize the use of the phone numbers and other contact information I provide, including my mobile number and any future number assigned to me, for calls, texts, emails, to include automated dialers, to contact me regarding my account. I understand that outstanding accounts will result in legal action and/or be turned over to a collection agency and I will be responsible for all legal/collection fees incurred. In addition, I will be ineligible to be appointed as a volunteer and my Girl Scout cannot participate in future product programs, nor will she be approved for any financial assistance, until the debt is paid. I will follow the GSHS Product Program Policies & Standards, as outlined.

Please mark any areas below in which you are willing to assist your group with Product Program this year:

2024 Fall Product Program

- ☐ Fall Product Volunteer in Charge
- ☐ Fall Product Volunteer Assistant
- ☐ Fall Product Technology Assistant
- ☐ Fall Product Warehouse Pickup
- ☐ Fall Product Rewards
- ☐ Other: _____

2025 Cookie Program

- ☐ Cookie Volunteer in Charge
- ☐ Cookie Volunteer Assistant
- ☐ Cookie Technology Assistant
- ☐ Cookie Warehouse Pickup
- ☐ Cookie Delivery Assistant
- ☐ Chaperone for Cookie Booth
- ☐ Chaperone for Neighborhood Sales
- ☐ Cookie Storage
- ☐ Cookie Sale Signage with girls
- ☐ Host cookie girl presentation/sale at work
- ☐ Cookie Rewards
- ☐ Other: _____

Caregiver Information (please print):

Caregiver's Name _____

Address _____

City _____ State _____ Zip _____

Email Address _____

Place of Employment _____

Home Phone (____) _____

Cell Phone (____) _____

Work Phone (____) _____

***REQUIRED INFORMATION: For your Girl Scout to participate in the GSHS Product Programs, we must have your full SS# OR we must have the last four digits of your SS# AND full date of birth.**

Social Security # _____

Last Four Digits of Social Security # _____

Date of Birth (M/D/Y) _____

For Troop Product Manager's Use Only:

Verified girl is registered for 2024-2025 membership year: ☐ Yes ☐ No

Total \$ Amount Sold _____

Total \$ Amount Paid _____

Balance Due _____

Signature of Caregiver _____ Date _____

PRODUCT PROGRAM POLICIES & STANDARDS

Family Guide

All policies are uniformly enforced and applicable to all troops/adults/girls and MUST be followed.

- All volunteers and girls must be registered to participate in any council product program.
- All Girl Scout eligible grade levels are encouraged to participate in council sponsored product programs.
- Training is required for all Service Unit Product Program Coordinators, Troop Product Program Managers and/or Troop Leaders. Training is also required for at least one caregiver of each girl selling and for the Girl Scout herself.
- Product Program Managers and/or Leaders are responsible for payment of products ordered and/or received by members of their troop (unsold product included). NO PRODUCT MAY BE RETURNED TO THE COUNCIL.
- A signed Caregiver Permission Form must be on file with the council for any girl participating in product programs. This form outlines the caregiver's financial responsibility to the council. Troops must collect this form before giving order cards and/or other program materials.
- Any girl, caregiver or volunteer who has an outstanding balance from a prior program will not be allowed to participate in any future product programs until the balance including any processing/collection fees are paid. The Service Unit Product Program Manager will be issued a list of ineligible persons prior to the start of a program, and it will be strictly enforced. If a person questions their placement on the list, they must take the matter up with council personnel.
- Any girl, caregiver or volunteer who has habitually mishandled money/product or has a history (more than one incident) of non-recovered returned checks to the council for any transaction will not be allowed to participate in product programs. The Service Unit Product Program Manager will be issued a list of ineligible persons prior to the start of the programs. These persons may be returned to eligibility only by recommendation of the Service Unit Manager and approval by the Chief Executive Officer.
- Any girl, caregiver or volunteer who is habitually (more than one incident) late (more than thirty days) with product program payments, will be required to either provide payment up front for product or will only be allowed to participate in programs which do not require handling of money (booth sales, online magazine sales, etc.).
- Any person withholding money for any reason from Girl Scouts Heart of the South, in connection with any product program, is subject to litigation for recovery of all money due and payable, as well as all costs incurred in the collection process.
- In order to receive product program material and/or products, council must have a social security number or the last four digits of the social security number **and** full date of birth for the person signing the Caregiver Permission Form and/or Product Program Manager Agreement. Troops and/or Caregivers will be asked to pay up front for product if this information is not provided.
- Any report of a girl, caregiver and/or volunteer selling product for more than the official selling price could result in the girl losing all rewards, their inability to sell in future sales and/or dismissal of volunteer role. Each report will be dealt with individually. The person observing an incident should send a detailed report (who, when, where, how much they are selling for, etc.) to the council in writing with information and means to verify details.
- Any report of a girl taking orders prior to the council designated start date could result in the girl losing all rewards. Each report of girls selling early will be dealt with individually. The person observing an incident of early order-taking should send a detailed report (who, when, where, etc.) to the council in writing with information and means to verify details.
- Troops and girls may only sell products provided by licensed vendors currently under contract with Girl Scouts Heart of the South during the Fall Product and Cookie Programs.
- A booth sale is a troop activity and requires a signed caregiver permission slip, attendance by a minimum of one girl and a registered adult as designated by the Troop Leader and cannot take place prior to council booth start dates. Girls make all sales, except in cases where volunteers help younger girls handle money.
- Door to door sales and booth sales must be conducted within the 59 counties represented by Girl Scouts Heart of the South. Only sales to friends and family outside of the GSHS jurisdiction are allowed.
- Online sales (where payment is accepted online) is only permitted through GSUSA approved sites (M2 Online Program, Digital Cookies). Online sales through sites such as eBay, Craig's List, etc. are prohibited.
- For safety purposes and other reasons, girl online sales links may only be shared via social media with friends and family. Girl contact information, online sales links, or sales information may not be shared or marketed on resale sites, such as FB Marketplace, nor with any news outlets.
- Should any online marketing activities be identified as in violation of guidance, GSUSA or the council reserves the right to intervene and request removal or remove the post.

AN EASY SYSTEM FOR ALL FALL PRODUCTS!

M2 ONLINE SYSTEM

With the [M2 Online System](#), girls can create and customize their pages, set goals, track their progress, submit in-person nut/candy orders and select reward options, all while learning the five core skills: goal setting, decision making, money management, people skills, and business ethics.

The M2 Online System is a safe, fun and interactive website where girls can send emails to customers, earn patches, easily grow their sales and learn about goal setting through career exploration!

Throughout the M2 Online System, girls, parents and volunteers will have an easy time participating in the Fall Product Program. No items to deliver and no money to collect! Customers can easily shop for their favorite magazine and treats, place and pay for their orders all online!

Girls can send out emails to customers inviting them to shop, order and pay for their items online. Shipping and handling charges will apply.

THEIR EMAILS ARE SAFE WITH US. PROMISE!

Email addresses are **ONLY** used for this program and **NEVER** rented or sold!

BENEFITS OF PARTICIPATING IN THE M2 ONLINE SYSTEM:

- People receive their orders faster!
- Orders can be shipped straight to the customer!
- No need to collect money for orders.
- All major credit cards and debit cards accepted.

SAFETY FIRST!

The internet is an exciting place and opens up a whole new world to us. As girls explore online we want them to be safe and informed. GSUSA created the Internet Safety Pledge to be reflective of the principles outlined in The National Center for Missing and Exploited Children's Online Safety Pledge.

GIRL DELIVERED ONLINE NUT & CANDY ORDERS

- Customers can place orders online for nuts and candy items to be delivered in person.
- Payment for "Girl Delivered" orders is collected online. **DO NOT add these orders to the girl's in-person order card totals.**
- "Girl Delivered" online orders are automatically tallied by the system and will arrive with the Service Unit/Troop delivery between November 7th-9th.
- The "Girl Delivered" option is only available to customers through October 15th.
- This option is ideal for family and friends who you plan to see and want to personally deliver items.

DIGITAL DAY NOVEMBER 29TH

Send 20 emails through the M2 Online System to be entered to win an elephant crossbody bag. Of those qualifying, ten (10) girls will be drawn to win.

Sell \$20 in online sales and be entered to win \$50 in Passport Bucks. Of those qualifying, one (1) girl will be drawn to win.



All girls, as well as their caregiver, must read, agree to and sign the Girl Scout Internet Safety Pledge before girls go online and participate in Girl Scout related activities.

Take the pledge online at www.girlscouts.org/internetsafetypledge.

TROOP-TO-TROOPS

SUPPORT MILITARY TROOPS BY SELLING TROOP-TO-TROOPS NUT & CANDY ITEMS TO YOUR CUSTOMERS.

Girl Scouts Heart of the South has partnered with Soldiers' Angels to ship nut items to military troops.

Customers can simply select Troop-to-Troops Military "Thank You" Orders on the order card, and order the quantity they want, all at \$6 each. It's a great way to grow nut sales and support our military troops!



Girls that sell 5 Troop-to-Troops Military "Thank You" orders qualify for the *Care to Share* Patch.



SET HER UP FOR SUCCESS!

- Attend her troop's Fall Product Program training; sign and return the [Caregiver Permission Form](#) to the troop. This must be submitted before she begins selling.
- Review the Fall Product Program information together so that she understands it and help her to set her sales goal.
- Help her to set up and complete the [M2 Online System](#). Show an interest in her efforts, help her to think of prospective customers, and perhaps practice her "sales pitch" with her.
- Help her to meet her deadlines by taking orders no earlier than September 7th and submitting her Fall Product orders by the dates set by her Troop Fall Product Manager.
- Promptly pick up her nut & candy order and assist her in the delivery of orders to her customers.
- Submit full payment for all nut and candy orders on the dates set by her troop.

SELLING IN-PERSON

People love to support Girl Scouts! If your girl wants to take in-person orders she can use the Nut & Candy Order Card to take orders from customers.

Girls can submit their orders online, or submit the "Nut Order Form" or the [Girl Order Card Summary](#) (found in this booklet) by the deadline set by your Troop Fall Product Manager. Deliveries will be made to Service Units/Troops between November 7th-9th. Once girls receive their product, they can immediately begin delivering items and collecting payment.

All Products are NON-REFUNDABLE. Damaged items can be exchanged at your local Council leadership center.

GIRL SCOUT SAFETY

- Have your Girl Scout wear her vest, pins, or Girl Scout shirt when selling – something that will identify her as a Girl Scout!
- Never let her sell alone – always have an adult with her.
- Do not go out near or after dark.
- Never, for any reason, approach a parked automobile.
- Never enter a home when asking for orders. If invited to go in, politely refuse and explain that it is against the Girl Scout safety rules for you to go into anyone's home.



MORE HELPFUL
RESOURCES

DOWNLOADABLE,
LEAVE-BEHIND
DOOR HANGERS



2024
FALL PRODUCT
REWARDS
LINEUP



GSHS
FALL PRODUCT
PROGRAM
WEBPAGE

